Class: F Y B. Com Prof: Dr. P.P. Oswal Subject Name: Financial Accounting I

Unit	Unit Title	Contents	А
No.			
1.	Accounting Concepts, Conventions and Principles and an overview of Emerging Trends in Accounting	 (A)Accounting Concepts, Conventions and Principles 1. Money Measurement 2. Business Entity 3. Dual Aspect 4. Periodicity Concept 5. Realization Concept 6. Matching Concept 7. Accrual / Cash Concept 8. Consistency Concept 9. Conservatism Principle 10. Materiality Concept 11. Going Concern Concept 12. Historical Cost Concept (B) Emerging Trends in Accounting 1. Inflation Accounting 2. Creative Accounting • Knowledge about various accounting Concepts, Conventions and Principles. • Understanding emerging trends in accounting and its effect on accounting Practices. SPPU/ B.Com. Structure/CBCS/ 2019-20 onwards Page 20 3. Environmental Accounting 4. Human Resource Accounting 5. Forensic Accounting 	11
2.	Piecemeal Distribution of Cash	 Surplus Capital Method only, Asset taken over by a partner, Treatment of past profits or past losses in the Balance sheet, Contingent liabilities 4. Realization expenses/amount kept aside for expenses 5. adjustment of actual, Treatment of secured liabilities, 6. Treatment of preferential liabilities like Govt. dues/labour1. Surplus Capital Method only, Asset taken over by a partner, 2. Treatment of past profits or past losses in the Balance sheet, 3. Contingent liabilities 4. Realization expenses/amount kept aside for expenses 5. adjustment of actual, Treatment of secured liabilities, 6. Treatment of preferential liabilities like Govt. dues/labour 	13
3.	Accounts from Incomplete Records (Single Entry System)	 Meaning of single entry system Features of Single Entry System Conversion of Single Entry into Double Entry • Knowledge about single entry systems. • Purpose and advantages of double entry system • 	12
4.	Introduction to Goods and Services Tax laws and Accounting	 Constitutional Background of GST, Concepts and definition of GST. IGST, CGST and SGST Input and Output Tax credit 4. Procedure for registration under GST 	11

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HEAD Dept. of Commerce Hutatma Rajguru Mahavidyalaya Rajgurunagar, Tal.Khed, Dist.Pune.410505.



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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist.Pung.

Class: F Y B. Com Prof: R.S. Shirasi Subject Name: Business Economics (Micro) - I Prof: S.V. Dhanapune

Unit	Unit Title	Contents	А	В
No.				
1.	Introduction and Basic Concepts	 1.1 Meaning, Nature, Scope and Importance of Business Economics 1.2 Concept of Micro and Macro Economics 1.3 Tools for Economic Analysis- Functional Relationship, Schedules, Graphs and Equations 1.4 Basic Concepts: Household, Consumer, Firm, Plant and Industry 1.5 Goals of Firms- Economic and Non 	11	11
2.	Consumer Behavior	Utility: Concept and Types 2.2 Cardinal Approach: Law of Diminishing Marginal Utility and Law of Equi Marginal Utility 2.3 Consumer Surplus: Concept and Measurement 2.4 Ordinal Approach: Indifference curve Analysis- Concept, Characteristics, Consumer Equilibrium	12	11
3.	Demand and Supply Analysis	 3.1 Concept of Demand 3.2 Determinants of Demand 3.3 Law of Demand 3.4 Elasticity of Demand 3.4.1 Price Elasticity of Demand - Meaning, Types, Measurement, Uses and Significance 3.4.2 Income Elasticity of Demand-Meaning and Types 3.4.3 Cross Elasticity of Demand-Meaning and Types 3.5 Supply : Concept, Determinants and Law of Supply 3.6 Equilibrium of Demand and Supply for Price Determination 	11	13
4.	Production Analysis	 4.1 Concept of Production Function 4.2 Total, Average and Marginal Production 4.3 Law of Variable Proportions 4.4 Law of Returns to Scale 4.5 Economies and Diseconomies of ScaleInternal and External 	13	13

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tal.Khed, Dist.Pune.

Class: F Y B. Com Prof. S M B Subject Name: Business Mathematics & Statistics- I

UnitNo.	Unit Title	Contents	А
1.	Interest and Annuity	Interest: Concept of Present value and Future value, Simple interest, Compound interest, Nominal and Effective rate of interest, Examples and Problems Annuity: Ordinary Annuity, Sinking Fund, Annuity due, Present Value and Future Value of Annuity, Equated Monthly Installments (EMI) by Interest of Reducing Balance and Flat Interest methods, Examples and Problems.	18
2.	Shares and Mutual Funds	Shares: Concept of share, face value, market value, dividend, brokerage, equity shares, preferential shares, bonus shares. Examples and Problems Mutual Funds: Concept of Mutual Funds, Problems on calculation of Net Income after considering entry load, Dividend, Change in Net Asset Value (NAV) and exit load. Averaging of price under the Systematic Investment Plan (S.I.P.). Examples and Problems	
3.	Population and Sample	Definition of Statistics, Scope of Statistics in Economics, Management Science and Industry. Concept of population and sample, methods of data collection: Census and sampling with illustration. Methods of random sampling – SRSWR, SRSWOR, Stratified, Systematic (Description of sampling procedures only).	9
4.	Measures of Central Tendency and Measures of Dispersion	Frequency distribution: Raw data, attributes and variables, Classification of data, frequency distribution, cumulative frequency distribution, Histogram and ogive curves. Requisites of ideal measures of central tendency, Arithmetic Mean, Median and Mode for ungrouped and grouped data. Combined mean, Merits and demerits of measures of central tendency, Geometric mean: definition, merits and demerits, Harmonic mean: definition, merits and demerits, Choice of A.M., G.M. and H.M. Concept of dispersion, Measures of dispersion: Range, Variance, Standard deviation (SD) for grouped and ungrouped data, combined SD, Measures of relative dispersion: Coefficient of range, coefficient of variation. Examples and problems.	16

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatme Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel. Khed, Dist. Pune.

Class: F Y B. Com Prof.S.A.Veer Subject Name: Organizational Skills Development- I

UnitNo.	Unit Title	Contents	С
1.	Concept of Modern Office	a. Modem Office :- Definition, Characteristics, importance and functions b. Office environment:- Meaning and Importance c. Office Location :- Meaning, Principles and factors affecting Office location d. Office Layout :- Meaning, Principles and factors affecting Office Layout	11
2.	Office Organisation and Management	 a. Office Organisation : Definition, Importance, Principles and Types of Organisation b. Office Management:- Definition, Functions c. Scientific Office Management :- Meaning, Aims, Techniques of Scientific Office Management and Steps for installation of Scientific Office Management 	12
3.	Office Records Management	 a. Office Records Management -Definition, Objectives, Scope of Records Management, Significance, Principles of Records management. b. Digitalization of records:- Advantages and Problems of Digitalization c. Form Design:- Objectives, types of forms, Significance, Principles of form designing d. Office Manual – Definition, Contents Types , benefits and limitations 	13
4.	Office work	Office work :-Meaning and Characteristics, Flow of work :- Significance, Features of Ideal flow of work ,benefits of flow of work ,problems in smooth flow of work , suggestions for even flow of work	13

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma-Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar,Tal.Khed,Dist.Pune.

Class: F Y B. Com Prof: P. P. Oswal Subject Name: BANKING & FINANCE- I Prof.R.S.Tambe

Unit	Unit Title	Contents	А	В
No.				
1.	Evolution of Banking	 Meaning, Definition and Origin of 'Bank' Evolution of Banking in Europe and Asia Evolution of Banking in India Structure of Indian Banking System 	10	10
2.	Functions of Bank	 Primary Functions: o Accepting Deposits: Demand Deposits - Current Deposit and Savings Deposits; ii. Time Deposits - Fixed Deposit and Recurring Flexi Deposits (Auto Sweep) Granting Loans and Advancesi. Short Term Loan- Overdraft Facility, Cash Credit Facility, Purchasing and Discounting of Bills, Term Loan Secondary Functions: A. Agency Functions- Payment and Collection of a Cheque, Bill and Promissory Note, Execution of standing instructions, Acting as a Trustee and Executor B. General Utility Functions-Safe Custody, Safe Deposit Vaults, Remittance of funds, Pension payments, Acting as a Dealer in Foreign Exchange (FOREX) Market. C. Distribution of Third Party Products, Bancassurance, Mutual Funds, Issuance of Credit Card and Debit Card D. Non Fund Based Credit Facilities- Letter of Credit, Bank Guarantee and Deferred Payment. E. Government Business – Collecting GST, Stamp Duty, Excise Payment, etc. • Concepts of Priority and non- priority sector lending Security Based and Purpose Oriented Lending, Bridge Loans, Reserve Ratios- CRR and SLR. Credit Appraisal and Credit 	15	14
3.	Procedure for Opening and Operating of Deposit Account	Procedure for Opening of Deposit Account: Know Your Customer Norms, (KYC Norms), Application Form, Introduction, Proof of Residence, Specimen Signature, and Nomination Facility: Their Importance. No Frill Account • Understanding the process of opening and operating procedure of bank accounts. Procedure for Operating Deposit	14	15
		Account: Pay-in-slip, Withdrawal slip, Issue of Pass Book, (Current, Savings or Recurring		

[Deposit) Issue of Chague Book Issue of Fixed		[]
		Deposit), Issue of Cheque Book, Issue of Fixed		
		Deposit Receipt, Premature encashment of a		
		Fixed Deposit and Loan against Fixed Deposit.		
		Recurring Deposit: Premature encashment		
		and loan against Recurring Deposit.		
		a) Closure of		
		b) Transfer of Account		
		c) Death Claim Procedure Types of Account		
		Holders		
		a) Individual Account Holders- Individual		
		Account, Joint Account, Illiterate, Minor,		
		Married Woman, Pardahnashin Woman, Non-		
		Resident Account b) Institutional Account		
		Holders- Sole Proprietorship, Partnership		
		Firm, Joint Stock Company, Hindu Undivided		
		Family, Clubs, Associations, Societies and		
		Trusts.		
4.	Methods of	Demand Draft, Bankers' Cheque Electronic	10	11
	Remittance	Funds Transfer (EFT) – Real Time Gross		
		Settlement (RTGS), National Electronic Funds		
		Transfer (NEFT), Procedure of fund transfer		
		through NEFT/ RTGS, Society for Worldwide		
		Interbank Financial Telecommunication		
		(SWIFT) Immediate Payment Service (IMPS) -		
		(Branch to Branch) Fund Transfer		
		Interbank (Bank to Bank) and Intra Bank		

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist.Puna.

Class: FYB. Com Prof: P.P.Oswal

Subject Name: Consumer Protection and Business Ethics

Unit	Unit Title	Contents	А
No.			
1.	Consumer	Consumerism- Meaning, Evolution, Rational, Need and	11
	Protection - An	Importance of Consumerism, Consumer protection-	
	Overview	objectives, scope and importance, Consumer rights and	
		Standardization United Nations guideline on consumer	
		protectionObjectives, scope of application , general	
		principles and framework for consumer protection	
2.	Consumer	Consumer education-Need and importance, Consumer	11
	Education and	Responsibility Role of consumer Association and Councils in	
	Awareness	consumer education and Awareness- Voluntary	
		organization, Consumer protection councils, Media,	
		Educational Institute and Government Skills required for	
		career in Consumer studies field	
3.	Consumer	Consumer Protection Movement in India Consumer	14
	Protection Law	Protection Act 1986- Overview features, important	
	in India *	definitions-consumers, Goods, services, Defect, Deficiency,	
		unfair trade practices, Dispute, Complaint - Objectives,	
		Consumer Disputes Redressal Agencies. (Composition,	
		Jurisdiction, Powers and Functions.) Procedure of filling	
		complaint and Procedure to deal with complain.	
4.	E -Commerce	E Commerce- scope and limitations, Need and importance	13
	and consumer	of E commerce , Prospects and challenges of Ecommerce	
	Protection	and its effect on consumer Need and importance of E-	
		Education consumer Protection in E-Banking Recent	
		Emerging Issues in E-Commerce	

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Alter 14 Officiating Principal Hutatme Rajguru Mahavidyalaya (Arts, Science & Commerce) (Arts, Science & Commerce) Rajgurunagar, Tal. Khed, Dist. Pune.

Class: F Y B. Com Entrepreneurship - I Prof: H.S.Chaudhari

Subject Name: Business Environment &

UnitNo.	Unit Title	Contents	С
1.	Business Environment	Concept- Importance – Inter relationship, between environment and entrepreneur, Aspects of Environment- Natural- Economic - Political - Social - Technical - Cultural - Educational – Legal & Cross-cultural – Geographical etc.	14
2.	Environment Issues	Pollution-Concept and types –Causes of pollutionRemedies of Pollution, Remedies of pollutionprotecting the natural environment-Conservation of natural resources - Opportunities in Environment	14
3.	Problems of growth	Unemployment- Concept-Types-CausesRemedies, Poverty- Concept- Causes- Remedies, Regional Imbalance- Concept- Effects –Solutions, Social injustice- Concept, Effects, Solutions ,Black Money –Meaning – Sources –Effects- Measures, Lack of technical knowledge and information	13
4.	The Entrepreneur	Evolution of the term entrepreneur –Definition - Competencies of an Entrepreneur – Distinction between a) entrepreneur and managerb)Entrepreneur and Enterprise, IntrapreneurConcept and importance –Distinction between Entrepreneur and Intraprenuer	11

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Alter 14 Officiating Principal Hutatme Rajguru Mahavidyalaya (Arts, Science & Commerce) (Arts, Science & Commerce) Rajgurunagar, Tel. Khed, Dist. Pune.

डॉ. व्ही.डी.कुलकर्णी प्राचार्य

Class: F Y B. Com Prof:P.P.Oswal

Subject Name: Financial Accounting- II

UnitNo.	Unit Title	Contents	А
1.	Software	1. Types of Accounting Software	10
	used in	2. Use of Accounting Software	
	Accounting	3. Installation of Accounting Software	
	_	4. Advantages and disadvantages of Accounting Software Voucher	
		entry and Report Generation include	
2.	Final	1. Meaning and Characteristics 2. Accounting Records 3. Income	13
	Accounts of	and Expenditure Account 4. Receipt and Payment Account 5.	
	Charitable	Balance Sheet and Adjustments	
	Trust (Clubs,		
	Hospitals		
3.	Valuation of	1. Valuation of Goodwill (Problem) 2. Valuation of Brands 3.	12
	Intangibles	Valuation of Patents, Copyright and Trademark etc	
4.	Accounting	1. Types of Lease (Finance Lease and Operating Lease) 2. Finance	12
	for Leases	Lease (Hire Purchase and installment) (Theory) 3. Operating Lease	
		4. Royalty, 5. Minimum Rent, 6. Short Workings, 7. Recoupment Of	
		Short Working, 8. Lapse of Short Working Journal Entries and	
		Ledger Accounts in the Books of Landlord and Lessee	

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar,Tel.Khed,Dist.Pune.

Class: F Y B. Com Prof R S Shirasi

Subject Name: Business Economics (Micro) - II

Prof.	R.S.Shirasi	Pr	of: S.V.Dha	inapune
UnitNo.	Unit Title	Contents	А	В
UnitNo.	Unit Title Cost and Revenue	Contents1.1 Concepts and Types of Cost- Economic Cost and Accounting Cost, Private Cost and Social Cost, Actual Cost and Opportunity Cost, Explicit Cost and Implicit Cost, Incremental Cost and Sunk Cost, Fixed Cost and Variable Cost 1.2 Relation between Total Cost, Average Cost and Marginal Cost 	A 08	08
2.	Pricing Under Perfect Market Conditions	Revenue and Marginal Revenue2.1Pure Competition: Meaning and Features2.2 Features of Perfect Competition2.3 Price Determination in Perfect Competition2.4 Equilibrium of Firm and Industry in shortRun and Long Run	08	08
3.	Pricing Under Imperfect Market Condition	1.1 Meaning of Imperfect Competition 1.2 Monopoly: Features and Equilibrium, Price Discrimination 3.3 Monopolistic Competition- Features and Equilibrium. 3.4 Oligopoly: Concept and Features 3.5 Duopoly: Concept and Features 3.6 Comparison of Perfect and Imperfect completion	14	12
4.	Factor Pricing	 4.1 Marginal Productivity Theory of Distribution 4.2 Rent- Meaning, Ricardian Theory of Rent, Modern Theory of Rent, Concept of Quasi Rent 4.3 Wages 4.3.1 Meaning and Types of Wagesa) Minimum Wages b) Money Wages c) Real Wages d) Subsistence Wages e) Fair Wages 4.3.2 Backward Bending Supply Curve of Labour 	19	18

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Dept. of Commerce Hutatma Rajguru Mahavidyalaya Ragurunager, Tal.Khed, Dist.Pune.410505.



डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tel.Khed, Dist.Pune.

Class: F Y B. Com	Subject Name: Business Mathematics and Statistics – II
Prof.S.M.B.	

UnitNo.	Unit Title	Contents	А
1.	Matrices and Determinants (up to order 3 only)	Definition of a Matrix, Types of Matrices, Algebra of Matrices, Determinants, Adjoint of a Matrix, Inverse of a Matrix via Adjoint Matrix, Homogeneous System of Linear equations, Condition for Consistency of homogeneous system, Solution of Non-homogeneous System of Linear equations (not more than three variables), Applications in Business and Economics, Examples and Problems.	13
2.	Linear Programming Problems (LPP) (for two variables only)	Definition and terms in a LPP, formulation of LPP, Solution by Graphical method, Examples and Problems	13
3.	Correlation and Regression	Concept and types of correlation, Scatter diagram, Interpretation with respect to magnitude and direction of relationship. Karl Pearson's coefficient of correlation for ungrouped data. Spearman's rank correlation coefficient. (with tie and without tie) Concept of regression, Lines of regression for ungrouped data, predictions using lines of regression. Regression coefficient	18
4.	Index numbers	Concept of index number, price index number, price relatives. Problems in construction of index number. Construction of price index number: Weighted index Number, Laspeyre's, Paasche's and Fisher's method. Cost of living / Consumer price index number: Definition, problems in construction of index number. Methods of construction: Family budget and aggregate expenditure. Inflation, Uses of index numbers, commonly used index numbers. Examples and problems.	10

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tel. Khed, Dist. Pune.

Class: F Y B. Com

Subject Name: Organizational Skill Development- II

Prof.S.A.Veer

UnitNo.	Unit Title	Contents	С
1.	Office Manager	 a. Qualities of office manager, skills of office manager - Interpersonal skills, Presentation skills, thinking and Negotiation skills, Duties and Responsibilities of office manager b. Goal Setting:- Concept, Importance of goals, SMART(Specific, Measurable, Achievable, Realistic and Time Bound) c. TimeManagement :-Meaning, Techniques, Principles and Significance 	13
2.	Management Reporting (Office Reports)	a. Meaning, Purpose orObjectives and Classification ofReport, Principles of preparation ofreport, qualities of good report, stepsin report presentation, evaluating the report,follow up of reports b. Office Communication :- Meaning, Significance, Barriers and Recent trends in Communication such as E-mail, Video Conferencing, Tele- Conferencing Internet, Intranet, WWW, etc.,	13
3.	Work Measurement and standardization of office work	a. Definition, Objects, Importance, steps in work measurement, techniques of work measurement - Time study and Motion study b. Standardization of office work:- Meaning, objects, areas of standardization, types of standards, methods of setting standards, advantages and limitations of standardization	11
4.	Office Automation	Objects of Mechanization, Advantages of Mechanization, Factors in selecting office machines, Leasing versus Purchasing Office equipment , Types of morden office machine	12

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य **Officiating Principal** Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist.Pune.

Class: F Y B. Com Prof: P.P.Oswal Subject Name: FUNDAMENTALS OF BANKING - II

Prof: P.	Prof: P.P.Oswal			of: R.S.Tambe
Unit No.	Unit Title	Contents	A	В
1.	Lending Principles and Balance Sheet of a Bank	Safety, Liquidity, Profitability, Diversification of risks and other Principles of Lending, Conflict between Liquidity, Profitability and Safety Customer assessment through CIBIL and other similar agencies Balance sheet of a bank	11	12
2.	Negotiable Instruments	Definition, meaning and characteristics of Negotiable instruments Definition, meaning and characteristics of Promissory Note, Bill of Exchange and Cheque. Types of Cheques- Bearer, Order and Crossed Types of Crossing- General and Special. Dishonour of Cheque	12	11
3.	Endorsement	Definition and meaning of Endorsement Types of Endorsement- Blank, Full or Special, Restrictive, Partial, Conditional, Sans Recourse, Facultative. Effects of Endorsement.	12	12
4.	Technology in Banking	Role and Uses of Technology in Banking Automated Teller Machine (ATM) – onsite and offsite ATM, Cash Deposit machine, Cheque Deposit machine, Passbook Printing Machine, Note and Coin counting device, Fake currency detector, Credit card, Debit card –Personal Identification Number (PIN) – Use and Safety, Mobile Banking – Mobile Banking Applications - BHIM (Bharat Interface for Money) / UPI (Unified Payments Interface), Net Banking , Core Banking Online enquiry and update facility, Home BankingCorporate and Personal. Precautions in using Technology in Banking Current Trends in Banking Technology	14	14

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य **Officiating Principal** Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist. Pune.

Class: F Y B. Com **Prof: P.P.Oswal**

Subject Name: - Business Ethics - II

UnitNo.	Unit Title	Contents	А	В
1.	Business	Business ethics–Meaning, definitions, scope,	11	13
	Ethics	objectives, need and Principles. Human values and		
		moral –meaning, formation and importance.		
		Professional Ethics-meaning and significance,		
		management and ethics		
		Gandhian approach in Ethics.		
		Global Trends in Ethics		
2.	Corporate	CSR – concept, scope, forms of CSR, dimensions of	14	14
	Social	CSR, legal and ethical foundation for CSR, steps to		
	Responsibility	attain CSR, International Approach to CSR CSR		
		Activities in		
		a. Social welfare,		
		b. Healthcare,		
		c. Education and		
		d. Infrastructure		
3.	Corporate	Corporate Governance- concept, objectives,	13	14
	Governance	features, core principles of good corporate		
	and Business	governance, advantages, system of corporate		
	ethics	governance and SEBI's guideline Whsle Blowing-		
		Meaning causes and types.		
		Current issues of Business ethics in		
		a. Accounting,		
		b. Social Media,		
		c. IT,		
		d. Marketing and Advertisement		
		e. Harassments and discrimination at workplace		
4.	Sustainable	Sustainable Development- concept, need	14	12
	Development	principles and importance, Goals of sustainable		
	and Ethics	development and challenges to achieve SD.		
		Achievements of Sustainable Development in		
		Indiaclean water, clean energy, no poverty, zero		
		hunger, Good Health, quality education, climates		
		action and Industry innovations infrastructure.		
		Ethics and sustainable development,		

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डॉ. व्ही.डी.कुलकर्णी

डा. व्हा.डा.पुष्पातमा प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist.Pune.

Class: S Y B. Com Prof: Dr. G.M .Dhumal

Subject Name: Business Communication I

Prof.S.A.Veer

UnitNo.	Unit Title	Contents	А
1.	Introduction of	1.1 Introduction, Meaning, Definition.	12
	Business	1.2 Characteristics, Importance of communication.	
	Communication	1.3 Principles of communication, Process of	
		communication	
		1.4 Barriers to communication & Remedies.	
		Methods and Channels of Communication.	
2.	BusinessLetters	2.1 Meaning and Importance	9
		2.2 Qualities or Essentials, PhysicalAppearance	
		Layout of Business Letter	
3.	Soft skills	3.1 Meaning, Need, Importance.	18
		3.2 Elements of softskills.	
		a) Manners & Etiquettes, Grooming.	
		b) EffectiveListening &Speaking	
		c) Interview Skills.	
		d) Presentation	
		e) Group Discussion.	
		f) Problem-solvingskills	
		G)Time management	
		Abilities	
4.	Resume writing	4.1 Introduction, essential elements of Bio data,	09
	& Job	Resume writing, Curriculum Vitae.	
	Application letters	Meaning & Drafting of Job Application letter	

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tel. Khed, Dist. Pune.

Class: S Y B. Com Prof: Dr. G.M. Dhumal

Subject Name: Corporate Accounting I

Unit	Unit Title	Contents	А
No			
1.	Accounting Standards	 Standards 5, 10, 14Accounting and 21 Its applicability with PracticalExamples. 	08
2.	Profit Prior to Incorporation	 Introduction to the process onincorporation of a company. Difference betweenincorporation and commencement of acompany. Accounting of incomes and expenses during Pre- and Post-Incorporation period. Basis of allocation and apportionment of incomeand expenses for the Pre-and Post-Incorporation period. 	14
3.	Company Final Accounts	 Preparation of Company Final Accounts- Forms and contents as per Provisions Schedule III of the Companies Act 2013 (withthe amendments for the relevant academic year) Related adjustments andtheir treatment. 	20
4.	Valuation of Shares	 Concept of Valuation, Need for Valuation, Special Factors affectingValuation of Shares, Methods of Valuation – Net Assets Method, Yield Basis Method, Fair Value Method 	10

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officlating Principal Hutatme Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist. Pune.

Class: S Y B. Com Prof:R.S.Shirasi Subject Name: Business Economics (Macro) I

Prof. S.V. Dhanapune

Unit No.	Unit Title	Content	А	В
1.	Introduction to Macro Economics	Meaning and Definition of Macro Economics. 1.1 Nature of Macro Economics 1.2 Scope of Macro Economics. 1.3 Significance of Macro Economics 1.4 Limitations of Macro Economics 1.5 6 Macro Economic Objectives	08	08
2.	National Income	 2.2 1 Meaning and Importance of National Income. Concepts: 2.2.1 Gross National Product (GNP) 2.2.2 Net National Product (NNP) 2.2.3Gross Domestic Product (GDP) 2.2.4 Per Capita Income (PCI) 2.2.5 Personal Income (PI) Disposable Income (DI) 3 Measurement of National Income Methods and Difficulties 4 4 Circular Flow of Income: Two sector model 	12	13
3.	Theories of Output and Employment:	 3.1The Classical Theory of Employment: J.B.Say 3.2 Keynes Criticism on ClassicalTheories of Employment 3.3 Keynesian Theory of Employment. 	15	13

4.34.1 The Consumption Function: 4.1.1 Meaning ng and Types of Invest ment: Gross, Net, Induc ed and Autonomous4.1 The Consumption Function: 4.1.1 Meaning 4.1.2 Marginal Propensity to Consume(MPC) 4.1.3 Keynes's Psychologica ofConsumption.4.9 <t< th=""><th></th><th></th></t<>		
 5 Marginal Efficiency of Cap its Determinants. 6 Concepts of Investment M and Acceleration H 	l Law umption een on nd MPS) ital and fultiplier	14

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HEAD Dept. of Commerce Hutatma Rajguru Mahavidyalaya Rajgurunagar, Tal.Khed, Dist.Pune.410505.



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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tal.Khed, Dist. Pune.

Class: S Y B. Com Prof: T.B.Vehale

Subject Name: Business Management I

Porf.S.A.Veer

UnitNo.	Unit Title	Contents	А	В
1.	Management	 Meaning definition of Management Need for Management study Process and levels of management Functions of management Contribution of F.W. Taylor, HenryFayol, Peter Drucker, Mintzberg and Michel Porter in development of management thoughts 	11	12
2.	Understanding Management : Planning and Decision Making	 Meaning, definition and nature ofPlanning Forms and types of Planning Steps in Planning Limitations of Planning Meaning and techniques of Forecasting Meaning, Types and Steps in Decision Making 	12	11
3.	Management at Work : Theprocess oforganizing and staffing	 Meaning, Process and Principles of Organizing Concept of Authority and Responsibility Delegation of Authority Difficulties in Delegation of Authority Need and importance of Staffing Recruitment : Sources andMethods 	13	13
4.	Result orientation :Direction an d Te	 Meaning, Elements, Principles, Techniques and Importance of Direction. Concept of Team Work, GroupDynamics and principles regarding interpersonal communication and Group Behaviour 	12	12
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Dept. of Commerce Hutatma Rajguru Mahavidyalaya Rajgurunager, Tal.Khed, Dist.Pune. 410505.



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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatme Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist.Pune.

Syllabus Completion Report

Academic Year: 2020-21

Class: S Y B. Com Prof:R.S.Tambe

Subject Name: Elements of Company Law Prof: H.S.Chaudhari

UnitNo	Unit Title	Contents	А	В
1.	The	Company and its Formation	12	13
	Com	1. Background and Features of company the		
	panie	Companies Act, 2013		
	sAct,	2. Company: Meaning, Nature and Characteristics of		
	013:	Company.		
	U13: Introduction	3. Types of Companies: On the basis of mode of		
	and Concept	formation, Number of members, liability and Control,		
	and concept	Public and Private Companies: Distinction, Advantages,		
		Disadvantages, Privileges and their Conversion into each other.		
		Other kinds of Companies: One PersonCompany,		
		Charitable Companies, DormantCompany, Sick Company,		
		Small Company, Listed Company, Foreign Company and its		
		business in India etc.		
2.	Formation	Formation and Incorporation of aCompany:	10	12
	and			
	Incorporatio	Stages in the Formation and Incorporation.		
	nof a	1. Promotion: Meaning of the term 'Promoter' /		
	Company	Promoter Group - Legal Position of Promoters, Pre-		
		incorporation contracts.		
		2. Registration/ Incorporation of a company : -		
		Procedure, Documents to befiled with ROC.		
		Certificate of Incorporation-		
		Effects of Certificate of Registration.		
		3.Capital Subscription/Raising of		
		Capital 4.Commencement ofbusiness		
03.	Principal	Principal Documents:	13	12
	Documents	Documents relating to Incorporation and Raising of		
		Capital:		
		1 Memorandum of Association : Meaning and		
		importance- Form and contents- Alteration of		
		memorandum.		
		2 Articles of Association: Meaning- Contents and		
		form of Articles- Alteration of articles- Doctrine of		
		constructive notice- Doctrine of Indoor Management.		
		3 Prospectus: Meaning, contents, Statutory		
		requirements in relation to prospectus- Deemed		
		Prospectus- Shelf prospectus - Statement in lieu of		
		Prospectus- Misstatement in a prospectus and Liabilities for		
L		Mis-statement.		

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- Chino डॉ. वही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatme.Rajgrut Mahavidyalaya (Ants, Science & Commerce) Rajgurunager, Tel.Khcd, Dist.Puna.

Syllabus Completion Report

Academic Year: 2020-21

	Unit title	Contents	D
UNIT No.			
1.	Introduction to Business Administration	Business-Definition, Characteristics, Scope Objectives of Business-Economic & Social Perspectives. Commerce-Meaning, Concept, Trade & Aids to trade- Meaning & Definition of the Terms- Administration, Management and Organisation, Functions of Administration	11
2.	Types of Business Organisations	Sole Proprietorship, Partnership Firm,Limited Liability Partnership, Joint Stock Company, Non-Profit Joint Stock Company under Section 25 of the Companies Act, NGO, One Person Company, MNC, MSME Unorganised (informal)v/s Organized sector(registered/incorporated) Entrepreneurship: Meaning, definitionand importance, objectives, skills and qualities required of an entrepreneur,case study of a successfullocal entrepreneur.	14
3.	Business Environment	Meaning of Business Environment Constituents of Business Environment- Economic, Social, Legal, Cultural, Educational, Political, Technological,Natural and international. Impact of New Policies on Business Administration	11
4.	Business Promotion and development	Business unit- Promotion, Concept, Stages in business promotion, Business development: Concept,process. Business components to be focused for development like markets, customers and relationships.	13

Class: S Y B. Com Subject Name: Business Administration I Prof: H.S.Chaudhari

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HEAD Dept. of Commerce Hutatma Rajguru Mahavidyalaya Rajgurunagar, Tal.Khed, Dist.Puna, 410505.



डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tel.Khed, Dist.Pune.

Subject Name: Cost and Works Accounting -I (BASICS OF COST

Class: S	Y	В.	Con	n
ACCOUN	TII	NG)		
Prof. Dr	C	۱ ۸/	Ե	

Prof: Dr. G.M. Dhumal Contents UnitNo. **Unit Title** В 1. Basics of a) Concept of Cost, Costing, Cost Accountingand Cost 18 Cost Accountancy. Accounting b) Limitations of Financial Accounting. c) Origin of Costing. d) Objectives of Cost Accounting. e) Advantages & Limitations of Costing. f) Difference between Financial Accountingand Cost Accounting. g) Cost Units and Cost Centers. Role of a Cost accountant in anorganization 2. Elements of 19 a) Material, Labour and other Expenses. Cost and b) Classification of Costs. Cost Sheet Preparation of Cost Sheet, Tender, Quotation and Estimates. 3. Purchase Need and Essentials of Material Control. 10 a) Procedure b) Functions of the Purchase Department. c) Purchase Procedure. **Purchase Documentation** 4. Inventory Methods of Inventory control 08 Control a. Stock Levels. b. Economic Order Quantity (EOQ). c. ABC analysis d. Perpetual and Periodic InventoryControl Physical verification e. b) Inventory Turnover Ratio

C HEAD Dept. of Commerce Hutetma Rajguru Mahavidyalaya Rajgurunager,Tal.Khed,Dist.Pune.410505.



डॉ. व्ही.डी.कुलकर्णी प्राचार्य

Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel. Khed, Dist. Puna.

Syllabus Completion Report

Academic Year: 2020-21

Class: S Y B. Com Subject Name: BUSINESS COMMUNICATION-II Prof: Dr. G.M. Dhumal Prof. S.A. Veer

Unit	Unit Title	Contents	Α
No.			
1	Report Writing	Meaning and Significance; Structure of Reports; Negative,	13
	and Internal	Persuasive and Special Reporting1. Informal Report – Proposals; 2.	
	Correspondence	Formal Reports; 3. Project Report 4. Introduction and Essential	
		elements of Report writing. (Reporting for a meeting) 5.	
		Organization of Press Report. 6. Office Memo (Memorandums) 7.	
		Office Orders 8. Office Circulars 9. Form Memos or Letters 10.	
		Press Releases 11. Import Export Trade Correspondence	
2	Recent Trends	Internet: Email, Websites, Social Media Network (Twitter, Face	12
	in Business	book, LinkedIn, You tube, WhatsApp), Google Doc, Google Form,	
	Communication	Google Sheet, Google Slide, Google Class Room, Online	
		Conference, Video conferencing, Meeting through Zoom App,	
		Google meet App, Cisco Webex meetings App	
3	Types and	1) Enquiry Letters 2) Replies to Enquiry Letters 3) Order Letters 4)	17
	Drafting of	Credit and Status Enquiries 5) Sales Letters 6) Complaint Letters 7)	
	Business	Collection Letters 8) Circular Letters	
	Letters		
4	Writing Formal	4.1: Essential elements of mail, Format of mail. 4.2: Introduction	9
	Mails and Blog	and meaning Blog, Writing a blog.	
	writing.		

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C HEAD Dept. of Commerce Hutatma Rajguru Mahavidyalaya Rajgurunagar, Tal.Khed, Dist.Pune, 410505.



डॉ. व्ही.डी.कुलकर्णी

डा. व्हा.डा.कुलकणा प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist.Puna.

Syllabus Completion Report

Academic Year: 2020-21

Subject Name: CORPORATE ACCOUNTING-II

Class: S Y B. Com Prof: Dr. G.M. Dhumal

Unit No.	Unit Title	Contents	Α
1.	Holding Company Accounts	Calculation of Capital Profit, Revenue profit, Cost of Control. Preparation of consolidated Balance sheet of Holding Company with one subsidiary only. Adjustment of intercompany transactions, unrealized profit of stock.	16
2.	Absorption of Companies	Introduction, Meaning - Vendor and Purchasing Companies- Purchase Consideration, Accounting entries in the books of vendor Company and Journal entries and Preparation of Balance Sheet after Absorption in the books of Purchasing Company	18
3	Accounting for Liquidation of Companies	Meaning of Liquidation- Modes of winding $up - (a)$ Preparation of Liquidator final statement of Account (b) Preparation of Statement of Affairs and Deficiency Account.	11
4.	Forensic Accounting	Introduction, Meaning, Objectives, Types of Forensic Accounting, Nature and key principles of forensic accounting Ethical principles and responsibilities	09

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist.Pune.

Class: S Y B. Com

Subject Name: BUSINESS ECONOMICS (MACRO)-II

Prof. R.S.	Shirasi
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Prof: S.V.Dhanapune

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Unit	Name	Content	Α	В
	and			
	Content			
	of the			
	Chapter			
1	Unit 1	1.1 Meaning and Functions of Money.	12	14
		1.2 Demand for Money:		
		1.2.1 Classical Approach.		
		1.2.2 Keynesian Approach.		
		1.3 Supply of Money:		
		1.3.1 Credit Creation of Commercial Banks		
		1.3.2 Money Measure of RBI (M1, M2, M3,		
		M4).		
		1.3.3 Credit Control Methods.		
		1.4 Value of Money:		
		1.4.1. Quantity Theory of Money. 1.4.2		
		Cash Balance Approach : Marshall, Pigou,		
		Robertson and Keynes		
2	Unit 2	Inflation: 2.1 Meaning and Definition To	10	09
		understand the concept Inflation. To understand		
		the stagflation and Phillips curve. Skills:		
		Understanding, writing skills, critical thinking		
		2.2 Causes of inflation 2.3 Consequences of		
		Inflation 2.4 Demand Pull and Cost Push		
		Inflation 2.5 Stagflation: Meaning and Causes		
3	Unit 3	Trade cycle: Purpose: To understand the concept	10	09
•		and phases of trade cycle. To understand the		
		policy measures Skills: Understanding, writing		
		skills, critical thinking 3.1 Meaning and		
		Definition of Trade Cycle 3.2 Characteristics of		
		Trade Cycle 3.3 Phases of Trade Cycle 3.4		
		Control of Trade Cycle: Monetary Measures and		
		Fiscal Measures		
4	Unit 4	Public Finance: Purpose: To understand Public	14	14
•		Finance. To understand the Procedure of	· · ·	
		Budget. Skills: Understanding, Critical thinking		
		and writing skills. 4.1 Meaning and Definitions.		
		4.2 Scope of Public Finance. 4.3 Importance of		
		Public Finance. 4.4 Meaning and Types of Tax.		
		4.5 Public Expenditure: Meaning and Causes of		
		Increasing Public Expenditure. 4.6 Public Debt:		
		Meaning and Importance. 4.7 Budget: Meaning and Types.		

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Dept. of Commerce Hutatma Rajguru Mahavidyalaya Rajgurunagar,Tal.Khed,Dist.Pune.410505.



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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatme Raiguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tel. Khed, Dist. Pune.

Class: S Y B. Com Prof :S.A.Veer

Subject Name: BUSINESS MANAGEMENT

Unit No	Unit Title	Contents	Α	В
1.	Improving	 Meaning, Importance and Theories of 	13	14
	peoples'	motivation • Maslow's Need Hierarchy		
	performance :	Theory • Herzberg's Two Factor Theory •		
	Motivating	Douglas MC Gregor's Theory of X and Y $ullet$		
	the staff	Ouchi's Theory Z • McClelland's Theory		
2.	Organizing	 Meaning, Importance, Qualities and 	13	12
	from front	Functions of a leader • Leadership styles for		
	Leadership	effective management • Contribution of		
	Skills	Mahatma Gandhi, Dr. Babasaheb Ambedkar		
		and Pt. Jawaharlal Nehru in leadership.		
3	Achieving	 Meaning and need of coordination and 	13	12
	success at	control • Techniques and difficulties in		
	work :	establishing coordination and control • Steps		
	Coordination	in the process of control and it'stechniques		
	and Control		10	
4	Emerging	• Corporate Social Responsibility, •	10	14
	trends in	Corporate Governance And Corporate		
	Business	Citizenship, • Disaster Management And •		
	management	Management of Change		

Prof. T.B.Vehale

C MEAD Dept. of Commerce Hutetma Rajguru Mahavidyalaya Rajgurunager, Tal.Khed, Dist.Pune.410505.



डॉ. व्ही.डी.कुलकर्णी

प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tel. Khed, Dist. Pune.

Class: S Y B. Com

Subject Name: ELEMENTS OFCOMPANY LAW-II

Prof: R.S.Tambe

Prof. S.A.Veer

Unit No	Unit Title	Contents	Α	D
1.	Management	Management of Company:	11	12
	of Company			
		1. Board of Directors: Definition, Powers,		
		Restrictions, Prohibition on Board.		
		2. Director: Meaning and Legal position of Directors,.		
		Types of Directors, Related Party		
		Transactions(Sec.188)		
		3. Appointment of Directors, Qualifications and		
		Disqualifications, Powers, Duties, Liabilities of		
		Directors, Loans to Directors, Remuneration of		
2	V	Directors	12	1.4
2.	Key Managerial	Key Managerial Personnel (KMP) (U/S 203)	13	14
	Personnel	1 Magning Definition and Appointments of		
	(KMP)	1. Meaning, Definition and Appointments of		
	× ,	Managing Director, Whole Time Director, Manager,		
		CS 2.Company Secretary (CS)- Term of office/		
		Tenure of appointment, Role of Company secretary		
		renare of appointment, Role of Company secretary		
		3. Distinction between Managing Director, Manager		
		and Whole Time Director - Role (Powers, Functions		
		of above KMP)		
		,		
		4. Corporate Social Responsibility (CSR) [U/S 135] –		
		Concept who is Accountable, CSR Committee,		
		Activities under CSR,		
3.	Company	Company Meetings:	13	13
	Meetings			
		1. Board Meeting – Meaning and Kinds		
		2. Conduct of Meetings - Formalities of valid meeting		
		[Provisions regarding agenda, notice, quorum,		
		proxies, voting, resolutions (procedure and kinds)		
		minutes, filing of resolutions, Virtual Meeting]		
		3 Marting of Shara Holdors Constal Pody Martings		
		3. Meeting of Share Holders General Body Meetings, Types of Meetings		
		Types of Meetings		
		A. Annual General Meeting (AGM), (Ss.96 to 99)		
		B. Extraordinary General Meeting (EOGM).(Sec.100)		
L		1		

		4. Provisions regarding convening, constitution, conducting of General Meetings contained in Ss.101 to 114		
4.	E Governance and Winding up Company	 E Governance and Winding up of a Company 1. E Governance –meaning, Importance of E Governance 2.E Filing – Basic concept of MCA, E Filing 3. Winding –up: Meaning of winding-up, Dissolution of company, Conceptual understanding of winding-up by the Tribunal, 4.Compulsory winding-up, Members' voluntary winding-up 	11	12

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Class: S Y B. Com

Subject Name: BUSINESS ADMINISTRATION-II

Prof:H.S.Chaudhari

Unit No	Unit Title	Contents	Α
1.	Legal Aspects	Compliance of legal requirements in promoting business	13
	(Recent Trends)	unit, Licensing, Registration, Filing returns and other documents	
			10
2.	Productivity	Meaning, Importance & measurements of productivity, Factors affecting productivity, Role of National	12
		Productivity Council-Product Quality Control	
3.	Business	Interface between business and	14
	liasoning	government, society, and natural environment; etc	
		Business strategy meaning and importance and steps in developing strategies.	
4.	Business	Mergers & Acquisition, Franchising, Outsourcing-concept	14
	Alliances	and characteristics, Public Private Partnership, Business	
	(growth strategies)	Engineering	

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HEAD Dept. of Commerce Hutatma Rajguru Mahavidyalaya Rajgurunagar, Tal.Khed, Dist.Pune, 410505.



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प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel. Khed, Dist. Pune.

Syllabus Completion Report

Academic Year: 2020-21

Class: S Y B. Com Prof: Dr. G.M. Dhumal

Subject Name: COST& WORKS ACCOUNTING-II

Unit No	Unit Title	Contents	В
1.	Material Accounting	Store Location and Layout.	18
	Accounting	Classification and Codification of Material.	
		Street and Material December	
		Stores and Material Records.	
		Bin Card & Store Ledger etc.	
		Issue of Material and Pricing Methods for Issue of Material:	
		FIFO.	
		LIFO.	
		Simple Average Methods.	
		Weighted Average Methods.	
		Use of computer in store Accounting.	
2.	Labour cost and Payroll	Meaning and definition of wages.	17
		Difference Between Wages and Salary	
		Records and methods - time keeping and time booking.	
		Methods of Wage Payment	
		Time rate system.	
		Piece rate system.	
		Taylor's differential piece rate system.	
		Incentive Plan.	
		Halsey Plan.	
		Rowan Plan.	
		Group Bonus scheme.	
		Performance based incentive plan.	
		Payroll meaning and components	

3.	Other Aspects of Labour	a. Labour Turnover.	11
		b. Job Analysis & Job Evaluation. c. Merit Rating.	
4.	Direct Cost and	Direct Cost Concept and its accounting	08
		treatment	
	Introduction		
	to JIT, CAM and ERP.	Introduction to-	
		Just In Time(JIT)	
		CAM(Computer Aided Manufacturing)	
		Enterprise Resource Planning (ERP)	

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tal.Khed, Dist.Puna.

Class: T Y B. Com Prof: H.S. Chaudhari Subject Name: Business Regulatory Framework Prof.R.S.Tambe

Term I

Unit No.	Торіс	No. of lecture
1.	Law of Contract - General Principles.(Indian Contract Act, 1872) • Definition, Concept and kinds of contract • Offer and Acceptance. • Capacity of parties. • Consideration. • Consent and free consent. • Legality of object and consideration. • Void Agreements. • Discharge of contract. • Breach of contract and remedies (Including damages, meaning, kinds and rules for ascertaining damages) Law of Partnerships:	18
2.	 2.1. Indian Partnership Act 1932: Partnership; Definition and Characteristics, Types of Partners, Rights, Duties and Liabilities of Partners, Dissolution of Partnership. 2.2. Limited Liability Partnership Act 2008: Limited Liability Partnership (LLP); Concept, Nature and Advantages, Difference between LLP and Partnership Firm, Difference between LLP and company, Partners and designated partners, Incorporation of LLP, Partners and their relations, Liability of LLP and Partners (Section 27). Financial Disclosure by LLP, Contributions (Section 32), Assignments and Transfer of Partnership Rights (Section 42) Conversation to LLP (Section 55), Winding-up and dissolution (Section 63 & 64) 	09
3.	Sale of Goods.(Sale of Goods Act,1930) Contract of sale-Concept and Essentials. Sale and agreement to sale. Goods-Concept and kinds. Conditions and warranties. (Definition, Distinction, implied conditions and warranties)Transfer by non-owners. Rights of Unpaid Seller and Remedial Measures.	13
4.	 E-Contracts (E-Transactions/E-Commerce.): Significance of E-Transactions /E-Commerce. Nature. Formation. Legality. Recognition. (Chapter 4.Sec.11-13 of I T Act,2000 relating to attribution, acknowledgement, dispatch of E-Records) Digital Signatures –Meaning & functions, Digital Signature certificates [Sections 35-39] Legal issues involved in E-Contracts. 	05
5.	The Consumer Protection Act, 1986 • Salient features of the C.P. Act. • Definitions- Consumer, Complainant, Services, Defect & Deficiency, Complainant, unfair trade practice, restrictive trade practice. • Consumer Protection Councils. • Procedure to file complaint & Procedure to deal with complaint & Reliefs available to consumer.(Sec.12 to14) • Consumer Disputes Redressal Agencies. (Composition, Jurisdiction, Powers and Functions.)	12
6.	Intellectual Property Rights : (IPRs) • WIPO: Brief summary of objectives, organs, programmes& activities of WIPO.TRIPS: As an agreement to protect IPR-Objectives & categories of IPR covered by TRIPS. • Definition and conceptual understanding of following IPRs under the relevant Indian current statutes. • Patent: Definition &	15

	concept, Rights & obligation of Patentee, its term. • Copyright: Characteristics & subject matter of copyright, Author & his Rights, term. • Trademark: Characteristics, functions, illustrations, various marks, term, internet domain name- Rights of trademark holder. • Design: Importance, characteristics, Rights of design holder. • Geographical Indications, Confidential Information & Trade Secrets, Traditional knowledge—Meaning & scope of these IPRs.	
7.	 Negotiable Instruments Act, 1881: Concept of Negotiable Instruments: Characteristics, Meaning Important relevant definitions under the Act Definitions, Essentials of promissory note, bill of exchange and cheque. Distinction between these instruments. Crossing of cheques – It's meaning and types. Holder and holder in due course, Privileges of holder in due course. Negotiation, endorsement, kinds of endorsement. Liabilities of parties to negotiable instruments. Dishonour of N. I., kinds, law relating to notice of dishonor. 	14
8.	 Arbitration & Conciliation: Concept of Arbitration & Conciliation. Definition & Essentials of Arbitration Agreement. Power and Duties of Arbitration. Conciliation proceeding. (Provisions of Arbitration & Conciliation Act,1996 in nutshell to be 	05

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tal.Khed, Dist.Puna.

Class: T Y B. Com Prof: T.B.Vehale

Subject Name: Advance Accounting

Term I

Unit No.	Торіс	No. of lecture
1.	Accounting Standards & Financial Reporting (Introduction to IFRS-Fair Value Accounting):- Brief Review of Indian Accounting Standard :- AS- 3, AS-7, AS-12, AS15 AS-17 to AS-25 simple practical examples of application nature.	11
2.	Final Accounts of Banking Companies :- * Introduction of Banking Company - Legal Provisions - Non Performing Assets (NPA) - Reserve Fund - Acceptance, Endorsements & Other Obligations - Bills for Collection - Rebate on Bills Discounted - Provision for Bad and Doubtful Debts - Preparation of Final Accounts in vertical form as per Banking Regulation Act 1949. * Introduction to Core Banking System.	12
3.	Insurance Claim Accounts :- A. Claim for Loss of Stock - Introduction - Procedure for Calculation - Average Clause - Treatment of abnormal items of goods - Under & Overvaluation of Stock. B. Claim for Loss of Profit - Introduction - Indemnity under policy - Some important terms - Procedure for ascertaining claims. C. Claim for Loss of Fixed Assets - Introduction - Some important terms - Procedure for ascertaining claims.	12
4.	Final Accounts of Co-operative Societies :- a. Credit Co-operative Societies :- b. Consumer Co-operative Societies :- Meaning - Allocation of Profit as per Maharashtra State Co-operative Societies Act. Preparation of Final Accounts of Credit Co-operative Societies and Consumer Co-operative Societies.	11
	Term II	
5.	Computerized accounting practices:- A. VAT & VAT Report B. Service Tax C. Central Value Added Tax D. Income Tax - Tax Deducted at Source (TDS) Including entries with the help of Accounting Software	12
6.	Branch Accounts :- Stock and Debtors System :- Introduction - Types of Branches - Goods supplied at Cost & Invoice Price.	11
7.	Single Entry System :- Conversion of Single Entry into Double Entry :- Introduction - Preparation of Cash Book - Total Debtor Account - Total Creditor Account - Final Accounts.	12
8.	Analysis of Financial Statements :- Ratio Analysis :- Meaning - Objectives - Nature of Ratio analysis - Problems on Ratio Analysis restricted to the following Ratio only - *Gross Profit Ratio *Net Profit Ratio * Operating Ratio * Stock Turnover Ratio * Debtor Turnover Ratio * Current Ratio * Liquid Ratio * Debt to Equity Ratio	12

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar,Tel.Khed,Dist.Pune.

Class: T Y B. Com Prof: R.S.Shirasi

Subject Name: Indian & Global Economic Development

Unit No.	Торіс	No. of lecture
1.	Introduction	12
	1.1 Basic Characteristics of the Indian Economy as an emerging economy.	
	1.2 Comparison of the Indian Economy with developed economies with respect	
	to	
	1.2.1 National Income	
	1.2.2 Per-Capita Income	
	1.2.3 Agriculture	
	1.2.4 Industry	
	1.2.5 Service Sector	
2.	Agricultural Development in India Since Independence	11
	2.1 Place of Agriculture in Indian Economy	
	2.2 Constraints in Agricultural Development	
	2.3 Rural Indebtedness – Causes and measures	
	2.4 Agricultural Marketing – Problems and measures	
	2.5 Price Policy – Minimum Support Price (M.S.P.)	
3.	Industrial Development in India Since 1991	11
	3.1 Role of Industrialization in Economic development	
	3.2 Role of Small, Medium and Large Scale Enterprises (SMEs) – Problems &	
	Prospects	
	3.3 New Industrial Policy 199	
	1 3.4 Evaluation of Industrial Policy 1991	
4.	Infrastructure in India Since 1991	11
	4.1 Role of Basic infrastructure in economic development of India.	
	4.2 Private v/s Public investment in infrastructure development	
	4.3 Role of Private Sector in infrastructural development	
	4.4 Role of Public Sector in infrastructural development	
	Term II	
5.	Human Resource Development	11
	5.1 Role of Human Resource in Economic Development	
	5.2 Concept of Human Development Index (HDI)	
	5.3 Concept of Human Poverty Index	
	5.4 Concept of Gender – related development index	
	5.5 Gender Employment measures	
6.	Global Economic Development and Foreign Capital	12
	6.1 Meaning and Challenges of Liberalization, Privatization & Globalization.	
	6.2 Meaning and Role of Foreign Capital	
	6.3 Need for Foreign Capital	
	6.4 Forms of foreign capital	
	6.5 Advantages & Disadvantages of Foreign Capital	
7.	Foreign Trade and Balance of Payment	12
	7.1 Importance of Foreign Trade in Economic Development.	
	7.2 Concept of Balance of Trade and Balance of Payment	
	7.3 India's Balance of Payment Position since 1991	
	7.4 Convertibility of Indian Rupee – Current & Capital Account	
	7.5 Current Export – Import Policy (EXIM Policy)	

8.	Regional & International Economic co-operation Importance, Objectives,	12
	Structure and functions of	
	8.1 South Asian Association for Regional co-operation (SAARC)	
	8.2 International Monetary Fund (IMF)	
	8.3 World Bank or International Bank for Reconstruction and Development	
	(IBRD)	
	8.4 World Trade Organization (WTO)	
	8.5 BRICS – Introduction & Functions	

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist. Pune.

Class: T Y B. Com Prof: S.D.Dhnapune

Subject Name: International Economics

Unit No.	Торіс	No. of lecture
1.	Introduction	12
	1.1 Meaning and Scope of International Economics.	
	1.2 Importance of International Trade	
	1.3 Domestic Trade Vs International Trade	
	1.4 Role of International Trade in Economic Growth	
2.	Theories of International Trade	12
	2.1 Theory of absolute cost advantage	
	2.2 Theory of comparative cost advantage	
	2.3 Theory of factor endowment (Hecksher-ohlin Theory Leontief Paradox)	
	2.4 Intra Industrial Trad	
3.	Terms of Trade	12
	3.1 Concept of Terms of Trade A) Gross Barter Terms of Trade B) Net Barter Terms	
	of Trade C) Income Terms of Trade and Trade Policy D) Single Factorial Terms of	
	Trade E) Double Factorial Terms of Trade	
	3.2 Factors affecting on Terms of Trade	
	3.3 Free Trade Policy – Meaning, Arguments for and against	
	3.4 Protection Policy – Meaning, Arguments for and against	
4.	Regional and International Economic Co-operation	12
	4.1 Regional Co-operation – European Union (E.U)	
	4.2 South Asian Association for Regional co-operation (SAARC)	
	4.3 Concept of Trade Blocks and Economic Integration	
	4.3.1 South American Preferential Trading Arrangement (SAPTA)	
	4.3.2 North Atlantic free Trade Agreement (NAFTA)	
	4.4 BRICS – Introduction & Functions	
	Term II	
5.	Balance of Payment	11
	5.1 Concept of Balance of Trade and Balance of Payments	
	5.2 Balance of Payment on current Account and Capital Account	
	5.3 Measures to correct disequilibrium of Balance of Payment	
	5.4 Causes of disequilibrium of Balance of Payment	
	5.5 Convertibility of Rupee on Current and Capital Account	
6.	Foreign Exchange Rate	11
	6.1 Meaning of Foreign exchange rate	
	6.2 Fixed v/s flexible exchange rate	
	6.3 Theories of Exchange Rate	
	6.3.1 Purchasing Power Parity Theory	
	6.3.2 Balance of Payments Theory	
7.	Foreign Exchange Market	11
	7.1 Structure of foreign exchange market	
	7.2 Management of Foreign Exchange -inflow and outflow of foreign capital.	
	7.3 Euro Dollar Market – Nature and Scope	
	7.4 Advantages & Disadvantages of Foreign Exchange Marke	
	Factor Mobility and Foreign Trade Policy	12
8.		

8.1 Foreign Capital – Meaning of Foreign Direct Investment and Foreign	
Institutional Investments	
8.2 Role of Multi National Corporations (MNC's)	
8.3 Motives and effects of International Labour Migration	
8.4 India's Foreign Trade Policy since 1991 Features, Trends and Evaluation	

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tal.Khed, Dist.Pune.

Class: T Y B. Com Prof. P.P.Oswal Subject Name : Auditing & Taxation

Unit No.	Торіс	No. of lecture
1.	Introduction to Principles of Auditing and Audit Process . Definition, Nature- objects-Advantages of Auditing-Types of errors and frauds Various Classes of Audit. Audit programme, Audit Note Book, Working Papers, Internal Control- Internal Check-Internal Audit	12
2.	Checking, Vouching and Audit Report Test checking-Vouching of Cash Book-Verification and Valuation of Assets and Liabilities. Qualified and Clean Audit Report-Audit Certificate-Difference between Audit Report and Audit Certificate. Auditing and Assurance Standards. (AAS- 1,2,3,4,5,28,29)	11
3.	Company Auditor Qualification, Disqualifications, Appointment, Removal, Rights, Duties and Liabilities	12
4.	Tax Audit Definition of Accountant-Scope of Auditor's Role under Income Tax Act Compulsory Tax Audit- Certification for Claiming exemptionsSelective Tax Audit Tax Consultancy and Representation- Proforma of Computerized Systems.	12
5.	Audit of Computerized Systems Auditing in an EDP environment-planning an audit in a computer Environment - problems encountered in an EDP environmentGeneral EDP Control – EDP Application Control- System Development- Data transfer- Audit practice in relation to computerized systems-Computer Assisted Audit Techniques (Factors and Preparation of CAAT)	12
	Term II Income Tax	
6.	Important Concepts and Definitions under Income Tax Act-1961. Income, Person, Assessee, Assessment year, Pervious year, Agricultural Income, Exempted Income, Residential Status of an Assessee, PAN, TAN	08
7.	 Computation of Taxable Income under the different Heads of Income a. Income from Salary – Meaning of salary, Salient features of salary Allowances and tax Liability- Perquisites and their Valuation- Deductions from salary. (Theory and Problems) b. Income from House Property Basis of Chargeability Annual Value Self occupied and let out property Deductions allowed (Theory and Problems) c. Profits and Gains of Business and Professions Definitions, Deductions expressly allowed and disallowed (Theory And Problems) d. Capital Gains Chargeability-definitions-Cost of Improvement, Short term and long term Capital gains (Theory only) e. Income from other sources- Chargeability – deductions Amounts not 	27
8.	Computation of Total Taxable Income of an Individual Gross total Income-deductions u/s-80C, 80ccc to 80 U – Income Tax calculation- (Rates applicable for respective Assessment year)	08

	Tax deducted at source-Return of Income-Advance payment of Taxmethods of payment of tax-Forms of Return-Refund of Tax. (Theory)	
10.	Income Tax Authorities Structure, Functions and powers of various Income Tax Authorities. (Administrative and Judicial), Central Board of Direct Taxes.	04

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tal.Khed, Dist.Puna.

Class: T Y B. Com Prof: H.S. Chaudhari

Subject Name : : Business Administration II

Unit No.	Торіс	No. of lecture
1.	Human Resource function	15
	1.1 Meaning, Objectives of Human Resource Function, Difference between H.R.M.	
	and H.R.D.	
	1.2 Organization, Scope and functions of Human Resource Department in Modern	
	Business.	
	1.3 Human Resource Planning – Nature and Scope, Job analysis - Job description -	
	Job specification.	
	1.4 Emerging Concept of H.R.D. – Quality Circles –Kaizen – Voluntary Retirement	
	Schemes.	
2.		10
Ζ.	Recruitment and Training	10
	2.1 Methods or sources of Recruitment of manpower, Role of Recruitment	
	Agencies- Selection Process.	
	2.2 Types of Interviews- Interview Techniques.	
	2.3 Objectives and importance of Training and Development.	
	2.4 Types and Methods of Training Programmes.	
3.	Employee Career and Succession planning	12
	3.1 Aims and objectives of career planning.	
	3.2 Career Planning Process – Career Planning Structure.	
	3.3 Succession Planning - Meaning Need and importance.	
	3.4 Types of Career Opportunities A) Public Sector:- State and Local Government	
	level – Personnel officer, Purchasing officer, secretary, Director of Administration	
	Accountant etc. B) Private sector:-Marketing and Sales, Production and Material	
	Management, Financial sector, Management as a profession, Insurance	
4.	Performance Appraisal Management.	12
	4.1 Concept and Importance.	
	4.2 Performance Appraisal Process.	
	4.3 Methods and Techniques.	
	4.4 Merits and limitations of performance appraisal.	
	Term II	
	Marketing Functions	
5.	Introduction	08
	1.1 Meaning and scope of Marketing.	
	1.2 Objectives of Marketing	
	1.3 Classification of marketing. 1.4 Functions of Marketing.	
6.	Marketing Mix	12
υ.	2.1 Meaning and Importance of Product, Product mix, product life cycle. New	14
	product development- Types of new product, Branding, Packaging, Labeling.	
	2.2 Price – Meaning, Factors affecting Pricing Decisions, Methods of Pricing.	
	2.3 Place – Functions of distribution channels, Types of distribution channels,	
	Impact of technology on Distribution.	
	2.4 Promotion – Meaning of sales promotion, Importance, Methods and New	
	techniques of sales promotion	
7.	Advertising	12
	3.1Advertising- Meaning, Scope, Importance, Role of advertising in modern	

	 3.2 Advertising media – Different medias of advertising, Selection of advertising media. 3.3 Ethics in advertising- Ethics and appeals in Advertising, Advertising Standards Council of India. 3.4 Future of advertising – Advertising in depression and crisis, Employment opportunities in advertising field. 	
8.	 Modern Marketing Trends 4.1 Global marketing – Meaning, Scope, Importance, International marketing Challenges and Problems. 4.2 Marketing Research- Meaning, Scope and Methods of Marketing research. 4.3 Retailing- Meaning, New Trends in Marketing, Direct Marketing, Malls, Franchising. 4.4 Recent Trends in Marketing - i) E-Marketing ii) Telemarketing iii) Internet Marketing iv) M-Marketing. 	11

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tel.Khed, Dist. Pune.

Class: T Y B. Com Prof. R. S. Tambe Subject Name : Cost and Works Accounting Special Paper II

Term I

Unit No.	Торіс	No. of lecture
1.	Overheads:	05
	1.1.Meaning and definition of overheads.	
	1.2.Classification of overheads	
2.	Accounting of Overheads (Part-I)	13
	2.1 Collection and Allocation of overheads.	
	2.2 Apportionment and Re-apportionment of overheads	
3.	Accounting of Overheads (Part-II)	22
	3.1 Absorption - Meaning , Methods of Overhead Absorption	
	3.4 Under and Over Absorption of overheads- Meaning, Reasons and Accounting treatment	
4.	Activity Based Costing	08
	4.1 Definitions-Stages in Activity Based Costing	
	4.2 Purpose and Benefits of Activity Based Costing	
	4.3 Cost Drivers	
	4.4 Problems on Activity Based Costing [Simple Problems only]	
	Term II	
5.	Methods of Costing:	10
	5.1 Introduction to Methods of Costing.	
	5.2 Job Costing- Meaning, Features, Advantages and Limitations	
6.	Contract Costing:	18
	6.1 Meaning and Features of Contract Costing	
	6.2 Work Certified and Uncertified, Escalation clause, Cost Plus contract, work-in-	
	progress	
	6.3 Profit on incomplete contract	
7.	Process Costing	18
	7.1 Meaning and features of process costing	
	7.2 Preparation of process accounts including normal and abnormal loss/gain	
	7.3 Joint Products and By Products [Theory Only]	
8.	Service Costing:	08
	8.1 Meaning, Features and Applications.	
	8.2 Cost Unit-Simple and composite	
	8.3 Cost Sheet for Motor transport service	
	8.4 Cost Statement for Hospital and Hotel Organization	

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डॉ. व्ही.डी.कुलकर्णी

डी. व्ही.डा.कुलमला प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist.Pune.

Class: T Y B. Com Prof: S.A.Veer Subject Name : Bussiness Administration Special Paper III

Unit	Торіс	No. of lecture
No.		
	Finance -:	10
1.	1.1 Money and Finance, Need, Nature and Importance of Finance. 1.2 Finance	
	Functions, Objectives of Financial Management, Functions of Finance Manager.	
2.	1.3 Financial need of a modern business organization.	11
2.	Financial Planning -: 2.1 Meaning, Nature and characteristics of financial planning. Scope, Importance,	11
	Advantages, Limitations, of Financial Planning .	
	2.2 Steps in financial planning.	
	2.3 Methods of estimating financial requirements.	
3.	Capitalization and Capital Structure -:	11
	3.1 Capitalization – Concept, Factors governing capitalization, over and under	
	capitalization - Causes and effects, Fair Capitalization.	
	3.2 Capital Structure- Meaning, Concept and Principles of capital structure, Factors	
	influencing the pattern of capital structure.	
	3.3 Trading on equity- Concepts and effects.	
4.	Management of Capital -:	15
	4.1 Types of capital- Fixed capital and working capital, owned and borrowed capital,	
	Short and Long term Capital.	
	4.2 Need, Importance, Factors governing fixed and working capital requirement.4.3 Sources of capital - Shares, Debentures, Public Deposits, Ploughing back of profits,	
	Loans from Bank and Financial Institutions, Trade creditors, Installment credit etc.	
	Term II	
	(Production, Operations Functions)	
5.	Production management Functions -:	14
	1.1 Meaning, Definition, Functions of Production Management, Responsibilities of	14
	Production manager .	
	1.2 Production Planning - Objectives, Importance, levels of planning. 1.3 Routing &	
	Scheduling - Meaning, Route Sheets, Scheduling, Master and sequential scheduling,	
	scheduling devices.	
	1.4 Production control- Definition and meaning, Necessity, objectives, factors and	
	techniques of production control	
6.	Plant Location and Plant Layout	09
	2.1 Introduction, importance, factors responsible for plant location. 2.2 Plant Layout-	
	Meaning, Definition, Importance of good layout, factors relevant for choice of layout, Line, Process and Product layout.	
	2.3 Plant Layout - Advantages, disadvantages and techniques.	
7.	Inventory management	10
	3.1 Inventory management -Introduction, methods, and Norms.	10
	3.2 EOQ, Use of Computers in Inventory Management,	
	3.3 Material Requisition Planning (MRP) , Just In Time (JIT), ABC Analysis.	
		14
8.	Material Handling and supply chain management	14
8.	Material Handling and supply chain management 4.1 Meaning, function of material handling, principles of material handling.	14
8.		14

4.3 Supply chain management- Theory, Principles, Implications, Factors affecting	
supply chain management.	

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डॉ. व्ही.डी.कुलकर्णी प्राचार्य Officiating Principal Hutatma Rajguru Mahavidyalaya (Arts, Science & Commerce) Raigurunagar, Tel.Khed, Dist. Pune.

Class: T Y B. Com Prof: G.M.Dhumal

Subject Name : Cost and Works Accounting Special Paper III

Unit	Торіс	No. of lecture
No.	Topic	itto. of feeture
1.	Marginal Costing:	22
	1.1 Meaning and concepts- Fixed cost, Variable costs, Contribution, Profit-volume	
	Ratio, Break-Even Point & Margin of Safety.	
	1.2 Cost-Profit-Volume Analysis- Assumptions and limitations of cost volume analysis	
	1.3 Application of Marginal Costing Technique:- Make or buy decision, Acceptance of	
	export order & Limiting factors.	
2.	Budgetary Control:	15
	2.1 Definition and Meaning of Budget & Budgetary control	
	2.2 Objectives of Budgetary control	
	2.3 Procedure of Budgetary control	
	2.4 Essentials of Budgetary control 2.5 Advantages and Limitations of Budgetary	
	control	
3.	Uniform costing and Inter-firm Comparison	08
	3.1 Meaning and ,objectives	
	3.2 Advantages and disadvantages.	
4.	Introduction to management information system in Costing	10
	4.1 Meaning , objectives and Advantages	
	4.2 Procedure of MIS	
	Term II	
5.	Standard Costing	18
	5.1 Definition and meaning of standard cost & standard Costing . 5.2 Types of	
	standards, setting up of Material & Labour Standards	
	5. 3 Difference between Standard Costing & Budgetary Control.	
	5.4 Advantages and Limitations of standard costing	
	5.5 Variance Analysis & its Significance	
	5.6. 1 Meaning, Types and Causes of Material & Labour varianc	
	es.	
6.	Farm Costing	08
	6.1 Meaning and Features of Farm Costing	
	6.2 Advantages & Limitations of Farm Costing	
	6.3 Practical Problems	
7.	Cost Accounting Record Rules & Cost Audit:	11
	7.1 Introduction to cost accounting record u/s 148 of the companies Act 2013	
	7.2 Cost records and Verification of Cost Records	
	7.3 Cost auditor – Appointment- Rights and duties	
8.	Cost Audit (Legal Provisions):	10
	8.1 Cost Audit - Meaning, Scope, objectives & advantages of Cost Audit.	
	8.2 Cost Audit Report and Annexure to cost Audit Report.	
	8. 3 Introduction to Cost Accounting Standards issued by Institute of Cost and	
	Management of India .	
	8.4 Generally accepted Cost Accounting principles.	



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5 डॉ. व्ही.डी.कुलकर्णी

डा. व्हा.डा.कुलप्रभग प्राचार्य Officiating Principal Hutatma-Rajguru Mahavidyalaya (Arts, Science & Commerce) Rajgurunagar, Tel.Khed, Dist. Pune.