Total No. of Questions : 3]				SEAT No. :		
P1856				[Total No. of Pages : 2		
305 C		[6033]- S.Y.B.I M:ORGANISATIO	B.A ONAL BEH	` /		
	s] he car estion	2019 Pattern) (CBC)  ndidates: s are compulsory. the right indicate full mark		E <b>r -111)</b> [Max. Marks : 56		
Q1) Compuls	sory c	question : (Objective Ty	pe Questions	(a) [10]		
A) Multi	ple C	hoice Questions		[5]		
a)	Cus	stodian model is based	on the conce	ept of		
	i)	Economic security for	employees			
	ii)	Leadership				
	iii)	Support				
	iv)	Authority				
b)	Abı	raham Maslow's theory	is based on	human		
	i)	Needs	ii)	Opportunities		
	iii)	Feelings	iv)	Criticism		
c)	Wh	What is 'S' in S- O - B - C model of human behaviour?				
	i)	Stimulus	ii)	Situation		
	iii)	Social	iv)	Structure		
d)	ich one is not a discipli	nes of Organ	isational behaviour			
	i)	Psychology	ii)	Sociology		
	iii)	Anthropology	iv)	Geology		
e)	Wh	ich of the three stages n	nake up Lew	in's change model?		

Unfreezing, implementing, refreezing

Unifreezing, changing, refreezing Defrosting, implementing, cementing

Defrosting, changing, refreezing

i) ii)

iii) iv)

B)	Match the Pairs. [5]					
	Group A		Group B			
		(management style)		(Description)		
	a)	Country Club	i)	Leaders have a high concern for both people and production		
	b)	Impoverished	ii)	Leaders have a low concern for both people and production		
	c)	Task	iii)	Leaders have a high concern for production but a low concern for people		
	d)	Middle - of - the - Road	iv)	Leaders have a high concern for people but a low concern for production		
	e)	Team Management Style	v)	Leaders strike a balance between concern for people and production		
<b>Q2</b> ) Long	g ans	wer questions (Any two)		[2×10=20]		

- a) Define Personality and explain the determinants of personality.
- b) Explain Maslow's Need Hierarchy Theory.
- Why are groups formed? Explain the stages of Group develoment.
- d) Define Change. Explain the different forces for change in an organizaion.

## Q3) Write short notes on (any four):

 $[4 \times 5 = 20]$ 

- a) McGregor's Theory X & Theory Y.
- b) Key Elements of OB.
- c) Modern View of Conflict.
- d) Frustration Model of Conflict.
- e) Type A and B Type personality.
- f) Causes for individual resistance to change.



[6033]-307

Total No. of Questions : 3]	SEAT No. :		
P2075	[Total No. of Pages :		
[580	02] - 307		
S.Y. B.B.A.	(Semester - III)		
<b>C - 305 : ORGANIZ</b>	ATIONAL BEHAVIOUR		
(2019	Pattern)		

Time: 2½ Hours] [Max. Marks: 50 Instructions to the candidates: 1) All questions are compulsory. 2) Figures to the right indicate full marks. **Q1**) A) Choose the correct option (Any 4): [4] Which personality dimension is measured in both the MBTI and Big five model a) emotional stability b) conscientiousness d) extroversion c) agreeableness According to Reteach, \_\_ \_\_ values refer to desirable end-states of existence. b) Aesthetic a) Instrumental d) Terminal Theoretical iii) Find the odd one out in relation to O.B. a) Psychology b) Sociology c) Anthropology d) Philosophy iv) In Maslow's hiearchy of needs, \_\_\_\_\_ needs indude security and protection from physical and emotional norm. a) esteem b) physiological d) self actualization c) safety v) Which of the following is NOT a characteristic of an organizations culture: a) Outcome orientation

Assertiveness

Attention to detail

Innovation and risk taking

b)

c)

		ii)	Second	b)	Storming	
		iii)	Third	c)	Performing	
		iv)	Fourth	d)	Forming	
	C)	True	e or False (any 4 out of 5)		[4	4]
		i)	OB focuses on three levels - i	ndivi	dual, group and organization.	
		ii)	Change agent describes a pers the responsibility for oversee		ho acts as a catalyst and assum e change process.	es
		iii)	Metamorphosis is a dimensio	n of t	he Big Five model.	
		iv)	Physiological and safety need	ls are	higher order needs.	
		v)	Self actualization is a drive becoming.	to b	become what ore is capable	of
Q2)	Sho	rt An	swer (Attempt Any 2 out of 4)		[14	4]
	a)	Lea	dership styles			
	b)	Gro	up cohesiveness			
	c)	Individual resistance to change				
	d)	Frustration model of conflict				
Q3	Lon	g An	swer (Attempt Any 2 out of 4)		[24	<b>4</b> ]
	a)	Exp	lain the models of OB?			
	b)	Exp	lain the Need Hierarchy Theory	y of M	Iotivation.	
	c)	Defi	ine Leadership. Explain in detai	l diff	erent leadership styles.	
	d)	Exp	lain the sources of individual ar	nd org	ganizational resistance to chang	e

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B) Match the following match the phases of group development into

a) Norming

sequence.
i) First

[5802] - 307

Total No. of Questions : 4]					SEAT No.:	
P-5953						[Total No. of Pages : 2
				[6143]-	307	
				S.Y. B.B.A.	(HR	<b>M</b> )
		30	05C	: ORGANIZATIO	NAI	BEHAVIOUR
			(20	19 Pattern) (Semes	ter -	· III) (CBCS)
Tim	a . 21/	Hou	wa 1			[Max. Marks : 50
			-	candidates:		[Max. Marks: 50
111511	1)			tions are compulsory.		
	2)		_	to the right indicate full m	arks.	
Q1)	Con	npuls	ory (	Question: (Objective Typ	e Que	stions) [10]
	A)	Mul	ltiple	Choice Questions.		[5]
		i)	Wh	nich of the following is an	exam	ple of an intrinsic reward?
			a)	salary	b)	bonus
			c)	interesting work	d)	promotion
		ii)	ΑΊ	Theory X manager would	assur	ne employees would
			a)	like work	b)	seek responsibility
			c)	need to be controlled	d)	exercise self direction
	iii) Which of the following is a method of managing conflict?					d of managing conflict?
			a)	supporting	b)	cohesiveness
			c)	autonomy	d)	compromising
		iv)	iv) In Maslow's hierarchy of needs, needs include security and protection from physical and emotional harm.			
			a)	self-actualization	b)	esteem
			c)	physiological	d)	safety
		v)	Phy	siological and safety nee	eds are	e needs.
			a)	higher-order	b)	lower-order
			c)	lateral	d)	equity

Match the pairs: [5] Group A Group B Hygiene factors i) salary a) ii) Theory X b) assumes employees are selfmotivated and enjoy work iii) Maslows Need hierarchy c) recognition Motivators assumes employees dislike iv) d) work and require strict control Theory Y physiological needs v)

Q2) Long answer questions (Any two):

 $[2\times10=20]$ 

- a) Define Organizatonal Behavior and explain any four models of OB.
- b) Explain the sources of individual and organizational resistance to change.
- c) What is Organizational Culture? Explain its formation in detail.
- d) Define conflict? Explain the different approaches to conflict management.

 $\it Q3$ ) Write short notes on (any four):

 $[5 \times 4 = 20]$ 

- a) Group cohesiveness
- b) Disciplines contributing to OB
- c) Types of groups
- d) Big Five Model of personality
- e) Leadership styles
- f) Stages of group development

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Total No. of Questions: 3]	SEAT No.:
PA-1908	[Total No. of Pages : 3
[59	953]-307
S.Y	7. B.B.A.
C-305: ORGANIZA	ATIONAL BEHAVIOUR
(2019 Pattern) (S	Semester - III) (CBCS)

Time: 2½ Hours] [Max. Marks: 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.
- Q1) A) Multiple Choice Questions (Attempt any 4 out of 5): [4]
  - a) Which one is not a model of OB.
    - i) Autocratic
    - ii) Custodial
    - iii) Supportive
    - iv) Contingency
  - b) Instrumental values does not include this:
    - i) Ambition
    - ii) Freedom
    - iii) Honesty
    - iv) Courage
  - c) Theory 'X' and Theory 'Y' was introduced by
    - i) Herzberg
    - ii) Maslow
    - iii) Mc Gregor
    - iv) Vroom

		iii)	Social	iv)	Structure				
	e)	Acc	ording to modern view, c	onfli	ct is				
		i)	avoidable						
		ii)	inevitable						
		iii)	generated						
		iv)	participative						
B)	Mat	ch th	e pair :		[4]				
	1)	Anti	icipatory change	a)	changes made in response to unexpected situations				
	2)	Rea	ctive change	b)	altering the overall shape and direction of the organization				
	3)	Incr	emental change	c)	planned change based on expected situations				
	4)	Stra	tegic change	d)	subsystem adjustments required to keep the organization on course				
C)	True	rue or False (any 4 out of 5):							
	a)	Organizational culture is a set of beliefs, assumptions and values.							
	b)	The basis of Autocratic model is power with a managerial orientation of authority.							
	c)	Change is the alteration of status quo.							
	d)		Accommodating, competing and avoiding are the styles of conflict management.						
	e)	Groups created to accomplish the goals of organization are known as informal groups.							

d) What is 'S' in S-O-B-C model of human behaviour?

i) Stimulus

ii) Situation

- Q2) Short answers (Attempt any 2 out of 4):
  - a) Personal factors influencing individual behaviour.
  - b) Types of change.
  - c) Formation of Attitude.
  - d) Managerial Grid.
  - e) Traditional Vs. Modern views of conflict.
- Q3) Long answers (Attempt any 2 out of 4): [24]

[14]

- a) Define personality and elaborate on key determinants of personality.
- b) Explain two factor theory of Motivation.
- c) Why do people join groups and explain the stages in group development.
- d) Define organizational culture and explain the process of formation of culture

\* \* \*