

Total No. of Questions : 4]

SEAT No. :

**P1747**

**[6032]-301**

[Total No. of Pages : 2

**S.Y.B.Com.**

**231 : BUSINESS COMMUNICATION - I  
(2019 Pattern) (CBCS) (Semester - III)**

*Time:2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1) A) Fill in the Blanks (Any 5) [5]**

- a) \_\_\_\_\_ is an exchange of facts, ideas, opinions, emotions by two or more persons.
  - i) Communication
  - ii) Coordination
  - iii) Community
- b) \_\_\_\_\_ is the short form for Biographical data.
  - i) Resume
  - ii) Bio-data
  - iii) Curriculum Vitae
- c) Reports, Letters and circulars are examples of \_\_\_\_\_ communication
  - i) Oral
  - ii) Non Verbal
  - iii) Written
- d) The person who asks questions to the candidate during the interview is known as \_\_\_\_\_
  - i) Interviewee
  - ii) Interviewer
  - iii) Student
- e) \_\_\_\_\_ of a business letter contains the name and address of the organization, Email Address, Telephone Number, Fax Number etc.
  - i) Reference
  - ii) Heading
  - iii) Subject

**P.T.O.**

f) \_\_\_\_\_ is the act of taking conscious control over the amount of time spent on specific activities.

- i) Etiquettes
- ii) Time Management
- iii) Problem solving

B) Match the following [5]

- |                           |   |
|---------------------------|---|
| a) Psychological Barriers | i) Name and Address of Receiver of Letter |
| b) Clarity                | ii) Your's faithfully                     |
| c) Inside Address         | iii) Principle of Effective Communication |
| d) Problem Solving Skills | iv) Closed Mind                           |
| e) Complimentary Close    | v) Act of finding a solution to a problem |

**Q2) Write Short Notes (Any 2) [10]**

- a) Oral Communication.
- b) Importance of Business Letter.
- c) Group Discussion.
- d) Essential Elements of Curriculum Vitae

**Q3) a) Explain the Process of Communication [8]**

b) Explain the Layout or structure of Business Letter. [7]

**Q4) a) Explain meaning and importance of Listening [8]**

b) Draft Job Application letter for the post of Assistant Accountant to Aishwarya Finance Ltd, 432, Varali, Mumbai. [7]



Total No. of Questions : 4]

SEAT No. :

**P1748**

[Total No. of Pages : 6

**[6032]-302**

**S.Y.B.COM.**

**232 : CORPORATE ACCOUNTING - I**

**(2019 CBCS Pattern) (Semester -III)**

*Time : 2½ Hours]*

*[Max. Marks : 70*

*Instructions to the candidates:*

- 1) *Q.No.1 is compulsory.*
- 2) *Solve any 2 questions from the remaining i.e.No. 2,3 & 4.*
- 3) *Use of a simple calculator is allowed.*
- 4) *Figures to the right side indicate full marks.*

**Q1) A) Fill in the Blanks (Any 5) :**

**[5]**

- a) Post-acquisition profit is also known as \_\_\_\_\_.  
(Capital Profit, Revenue Profit, Gross Profit)
- b) AS-21 deals with \_\_\_\_\_.  
(Depreciation Accounting, Consolidated Financial Statements, Plant, Property and Equipment)
- c) Commission on Sales should be divided between pre and post incorporation period in \_\_\_\_\_.  
(Adjusted Time Ratio, Sales Ratio, Time Ratio)
- d) For ascertaining pre-incorporation profits, administrative expenses are apportioned in the \_\_\_\_\_.  
(Current Ratio, Time Ratio, Sales Ratio)
- e) Share Premium Account is shown on the Liability side in the Balance Sheet under the heading of \_\_\_\_\_.  
(Share Capital, Reserve and Surplus, Current Liabilities and Provisions)
- f) Dividend are usually paid on \_\_\_\_\_.  
(Authorised Capital, Issue Capital, Paid-up Capital)
- g) \_\_\_\_\_ =  $\frac{\text{intrinsic Value} + \text{Yield Value}}{2}$   
(Net Assets Value, Market Value, Fair Value)

**P.T.O.**

- B) True or False (Any 5) [5]
- a) Depreciation is charged on Livestock.
  - b) Profit on revaluation of fixed assets is a revenue profit.
  - c) Preliminary expenses must be apportioned in Time Ratio between the pre-incorporation to and post incorporation periods.
  - d) Inventory is a fixed Asset.
  - e) General Reserve can be utilised for any purpose.
  - f) Intrinsic value and Market price of Equity shares are always equal.
  - g) Preference shareholders have preferential rights to receive dividend.

C) Match the following : [5]

Column A	Column B
i) Advertisement	a) Current Asset
ii) Vendor's Salary	b) Pre-incorporation
iii) Inventory	c) Maintainable Profit
iv) Yield Value	d) Sales Ratio
v) AS-5	e) Net profit or loss for the period, prior period items and changes in accounting policies

D) Write Short Notes (Any 3) : [15]

- a) Need of Accounting Standards.
- b) Time Ratio and Sales Ratio.
- c) Company Final Accounts.
- d) Factors affecting valuation of shares.
- e) AS-14 Accounting for Amalgamation.

Q2) Dinkar Company Ltd. was registered with capital of ₹ 2,00,000 divided into 2,000 equity shares of ₹100 each. The Trial Balance of the company as on 31<sup>st</sup> March, 2023 was as follows. [20]

Particulars	Debit ₹	Credit ₹
Share Capital (Called up)	-	1,00,000
Motor Car	37,000	-
Sundry Debtors	9,600	-
Salaries	15,000	-
Bank Interest	400	-
Rent Received	-	3,500
Travelling Expenses	4,000	-
Machinery	80,000	-
Sales	-	1,05,000
Building	50,000	-
Discount Allowed	1,500	-
Sundry Creditors	-	16,800
Wages	8,000	-
Bank Overdraft	-	12,200
Stock on 1 <sup>st</sup> April 2022	7,000	-
Profit & Loss A/c	-	22,500
Purchases	30,000	-
Carriage	2,000	-
Cash in hand & at Bank	1,000	-
Printing & Stationery	2,000	-
Repairs & Renewals	1,500	-
Director's Remuneration	2,500	-
Audit Fees	500	-
Calls in arrears	3,000	-
Interim Dividend	5,000	-
Total	2,60,000	2,60,000

Prepare Profit & Loss A/c for the year ended 31<sup>st</sup> March, 2023 and Balance as per Revised Schedule III of the Companies Act 2013, also make the necessary working notes, after considering the following adjustments:

- Stock on 31<sup>st</sup> March, 2023 is ₹ 6,000.
- Create R.R.D. at 5% on Debtors.
- Depreciate Machinery by ₹ 2,000, Building by ₹ 7,000 and Motor Car by ₹ 620

- d) Outstanding wages ₹ 1,000.  
 e) Director declared a final dividend at 20% on paid up capital.

**Q3)** The Citizen Company Limited was incorporated on 1<sup>st</sup> July, 2022, to take over the running business of Mr. Famous with effect from 1<sup>st</sup> April, 2022. The following Profit and Loss Account for the year ended 31<sup>st</sup> March 2023 was drawn up: **[20]**

Profit & Loss A/c for the year ended 31<sup>st</sup> March, 2023

<b>Dr.</b>		<b>Cr.</b>	
Particulars	Amount ₹	Particulars	Amount ₹
To Salaries	18,000	By Gross Profit	1,05,000
To Preliminary Exp.	1,000		
To Insurance	1,200		
To Commission	2,625		
To MD Remuneration	9,000		
To Rent & Taxes	3000		
To Discount	350		
To Advertisement	5,250		
To Bad Debts	1,250		
To Net Profit	63,325		
	1,05,000		1,05,000

Additional Information:

- a) Bad Debts 350 related to sales affected after 1<sup>st</sup> July, 2022 and the remaining relate to pre-incorporation period.
- b) Advertisement expenses were directly proportionate to the sales.
- c) Sales for the period from 1<sup>st</sup> April, 2022 to 31<sup>st</sup> March, 2023 was ₹ 14,70,000. Out of which Sales up to 30<sup>th</sup> June, 2022 was ₹ 2,10,000. Prepare Statement Showing Profit Prior to and Post Incorporation for the year ended 31<sup>st</sup> March, 2023.

**Q4) a)** Following is the Balance Sheet of Purohit Ltd. as on 31<sup>st</sup> March, 2023:[14]

Liabilities	Amount ₹	Assets	Amount ₹
Share Capital 27,500 Equity Share of ₹ 10 each	2,75,000	Freehold Premises	1,37,500
Reserve Fund	44,000	Machinery	1,92,500
Profit & Loss A/c	1,37,500	Furniture	38,500
Trade Payable	1,23,750	Stock	55,000
Bills Payable	41,250	Trade Receivables	1,21,000
		Bank Balance	71,500
		Formation Expenses	5,500
	6,21,500		6,21,500

Additional information :

i) Assets were valued as follows :

Assets	Amount ₹
Goodwill	1,21,000
Freehold Premises	3,57,000
Machinery	1,98,000
Furniture	66,000
Stock in Trade	68,750
Trade Receivable	1,07,750

ii) The net profits for the last three years were as follows:

Year	₹
2020-21	1,23,750
2021-22	1,34,750
2022-23	1,37,500

iii) It is the practice of the company to transfer 25% of profit to Reserve fund.

iv) The fair yield in respect of Equity Share of similar type of companies is ascertained at 10%

Calculate the value of each Equity Share under:

- 1) Net Assets Method
- 2) Yield Basis Method
- 3) Fair Value Method

- b) Radhika Co. Ltd. Constructed a Fixed Asset the expenditure related to which is given below: [6]

Particulars	Amount ₹
Material	52,00,000
Direct Expenses	7,00,000
Total wages for the year (50% is chargeable to the asset)	4,80,000
Administrative Expenses	1,25,000

Calculate the cost of Fixed Asset to be shown in the Balance Sheet





Total No. of Questions : 6]

SEAT No. :

**P1749**

[Total No. of Pages : 4

[6032]-303

**S.Y. B.Com.**

**233 : BUSINESS ECONOMICS - I (Macro)**

**(2019 Pattern) (Semester - III)**

*Time : 2½ Hours]*

*[Max. Marks : 70*

*Instructions to the candidates:*

- 1) *Q.1 and Q6 are compulsory.*
- 2) *Solve any 3 questions from the remaining questions 2 to 5.*
- 3) *Draw neat diagrams wherever necessary.*

**Q1) A) Fill in the blanks. (any five):**

**[5]**

i) 'Every supply creates its own demand' this famous statement is given by \_\_\_\_\_

(J.B. Clark, J.B. Say, J.M. Keynes, J.S. Mill)

ii) \_\_\_\_\_ is known as the father of modern macro economics.

(J.B. Say, Adam Smith, Dr. Marshall, J.M. Kenyes)

iii) National income is \_\_\_\_\_ concept.

(Final, Flow, Stock, Intermediate)

iv) The equation of consumption function is \_\_\_\_\_.

( $C = F(Y)$ ,  $S = F(Y)$ ,  $C = F(S)$ ,  $C = F(I)$ )

v) The psychological law of consumption relates to \_\_\_\_\_

(Pigau, Robins, Keynes, Marshall)

vi) The term of micro and macro were first used by \_\_\_\_\_

(J.S. Mill, Ragnar Frisch, J.M. Keynes, Adam Smith)

***P.T.O.***

B) Match the following: [5]

Group 'A'

Group 'B'

- |                                  |                        |
|----------------------------------|------------------------|
| i) Classical economist           | a) Adam Smith          |
| ii) Macro economic objectives    | b) $C+I+G+(X-M)$       |
| iii) Marginal propensity to save | c) Price stability     |
| iv) Effective Demand             | d) $\Delta S/\Delta Y$ |
| v) Wealth of Nations             | e) J.B. Say            |
|                                  | f) $\Delta C/\Delta Y$ |

**Q2)** Define the Macro economics? Explain the nature and scope of macro economics. [15]

**Q3)** What is National Income? Explain the measurement of National Income. [15]

**Q4)** Explain the Keynesian theory of Employment. [15]

**Q5)** Define the consumption function. Explain the types of consumption function.

**Q6)** Short notes (Attempt any three) [15]

- Say's law of market
- Disposable income (DI)
- Macro economic objectives
- Psychological law of consumption
- Investment multiplier



Total No. of Questions : 6]

P1749

[6032]-303

S.Y. B.Com.

233 : BUSINESS ECONOMICS - I (Macro)

(2019 Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास/

[एकूण गुण : 70

- सूचना :-
- 1) प्रश्न क्र. 1 व प्रश्न क्र. 6 अनिवार्य आहेत.
  - 2) उर्वरित प्रश्न क्रमांक 2, 3, 4 आणि 5 पैकी कोणतेही तीन प्रश्न सोडवा.
  - 3) योग्य तेथे सुबक आकृत्या काढा.
  - 4) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पाहावी.

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प्र.1) अ) रिकाम्या जागा भरा. (कोणत्याही पाच)

[5]

- i) प्रत्येक पुरवठा आपली स्वतःची मागणी निर्माण करतो हे प्रसिद्ध विधान ..... यांनी केलेले आहे.  
(जे.बी.क्लार्क, जे.बी. से, जे.एम. केन्स, जे.एस. मिल)
- ii) ..... यांना आधुनिक समग्र अर्थशास्त्राचे जनक असे म्हणतात.  
(जे.बी. से, अँडम स्मिथ, डॉ. मार्शल, जे.एम. केन्स)
- iii) राष्ट्रीय उत्पन्न ही ..... संकल्पना आहे.  
(अंतिम, प्रवाह, साठा, मध्यस्थ)
- iv) उपभोग फलनाचे समीकरण ..... हे आहे.  
[C = F(Y), S = F(Y), C = F(S), C = F(I)]
- v) उपभोगाचा मानसशास्त्रीय नियम ..... शी संबंधित आहे.  
(पिगू, रॉबिन्स, केन्स, मार्शल)
- vi) Micro व Macro या शब्दाचा वापर सर्वप्रथम ..... यांनी केला आहे.  
(जे.एस. मिल, रॅग्नर फ्रिश, जे.एम. केन्स, अँडम स्मिथ)

ब) खालील जोड्या जुळवा :

[5]

‘अ’ गट

‘ब’ गट

i) सनातनीय अर्थशास्त्रज्ञ

अ) अँडम स्मिथ

ii) समग्रलक्षी आर्थिक उद्दिष्टे

ब)  $C+I+G+(X-M)$

iii) सिमांत बचत प्रवृत्ती

क) किंमत स्थैर्य

iv) प्रभावी मागणी

ड)  $\Delta S/\Delta Y$

v) राष्ट्राची संपत्ती

इ) जे. बी. से

फ)  $\Delta C/\Delta Y$

प्र.2) समग्रलक्षी अर्थशास्त्राची व्याख्या द्या. समग्रलक्षी अर्थशास्त्राचे स्वरूप आणि व्याप्ती स्पष्ट करा. [15]

प्र.3) राष्ट्रीय उत्पन्न म्हणजे काय? राष्ट्रीय उत्पन्नाचे मोजमाप स्पष्ट करा. [15]

प्र.4) केन्सचा रोजगारविषयक सिद्धांत स्पष्ट करा. [15]

प्र.5) उपभोग फलनाची व्याख्या द्या. उपभोग फलनाचे प्रकार स्पष्ट करा. [15]

प्र.6) टिपा लिहा. (कोणत्याही तीन सोडवा) [15]

अ) ‘से’ चा बाजारपेठेचा नियम

ब) खर्चयोग्य उत्पन्न

क) समग्रलक्षी आर्थिक उद्दिष्टे

ड) उपभोगाचा मानसशास्त्रीय नियम

इ) गुंतवणूक गुणक



Total No. of Questions : 6]

SEAT No. :

[Total No. of Pages : 4

**P1750**

[6032]-304

**S.Y. B.Com.**

**234 : BUSINESS MANAGEMENT - I  
(2019 Pattern) (CBCS) (Semester - III)**

*Time : 2½ Hours]*

*[Max. Marks : 70*

*Instructions to the candidates:*

- 1) *Q. No1 is compulsory.*
- 2) *Attempt any 4 questions from Q.No.2 to 6.*
- 3) *Figures to the right indicate full marks.*

**Q1) A) Fill in the blank with the most appropriate alternative (any five) [5]**

i) Defining the mission statement is the duty of \_\_\_\_\_ level of management.

(Middle, Top, Bottom)

ii) Preparation of Budgets is a part of \_\_\_\_\_ function of management

(Planning, Coordination, Direction)

iii) Effective \_\_\_\_\_ is the act of influencing subordinates to achieve a certain objective.

(Leadership, Coordination, Direction)

iv) \_\_\_\_\_ is an internal personal skill

(Communication, Computer Proficiency, Subject Knowledge)

v) Issuing orders and instructions is a part of \_\_\_\_\_

(Planning, Forecasting, Direction)

vi) \_\_\_\_\_ refers to grouping of various activities

(Control, organisation, Direction)

**P.T.O.**

- B) State whether the following statements are True or False [5]
- i) Interviews are conducted for selection of competent employees.
  - ii) Span of control refers to the number of subordinates which can be effectively managed by a superior
  - iii) Completeness of a message is essential for effective communication.
  - iv) Campus Hiring is an example of Internal source of Recruitment.
  - v) Forecasting comes after planning.

**Q2)** What is 'Management'? Explain the functions of management. [15]

**Q3)** What is 'Planning'? Explain the limitations of planning. [15]

**Q4)** What is 'Staffing'? Explain the importance of staffing. [15]

**Q5)** What is 'Direction'? Explain the principles of Direction. [15]

**Q6)** Write a short note (any three) [15]

- a) Teamwork
- b) Importance of Decision Making.
- c) Advantages of planning.
- d) Sources of Internal recruitment.



Total No. of Questions : 6]

**P1750**

[6032]-304

**S.Y. B.Com.**

**234 : BUSINESS MANAGEMENT - I  
(2019 Pattern) (CBCS) (Semester - III)**

**(मराठी रूपांतर)**

वेळ : 2½ तास]

[एकूण गुण : 70

- सूचना :- 1) प्र. क्र. 1 अनिवार्य आहे.  
2) प्र.क्र. 2 ते प्र. क्र. 6 यापैकी कोणत्याही 4 प्रश्नांची उत्तरे लिहा.  
3) उजवीकडे दिलेली संख्या पूर्ण गुण दर्शवतात.
- 

**प्र.1) अ) रिकाम्या जागा भरा. (कोणत्याही पाच) [5]**

- i) ध्येय विधान परिभाषित करणे हे व्यवस्थापनाच्या ..... स्तराचे कर्तव्य आहे.  
(मध्य, उच्च, तळ)
- ii) अंदाजपत्रक तयार करणे हा व्यवस्थापनाच्या ..... कार्याचा एक भाग आहे.  
(नियोजन, समन्वय, निर्देशन)
- iii) प्रभावी ..... हे विशिष्ट उद्दिष्ट साध्य करण्यासाठी अधीनस्थाना प्रभावित करण्याची क्रिया आहे.  
(नेतृत्व, समन्वय, दिशा)
- iv) ..... हे अंतर्गत वैयक्तिक कौशल्य आहे.  
(संवाद, संगणक प्रवीणता, विषयाचे ज्ञान)
- v) आदेश आणि सूचना जारी करणे हा ..... चा एक भाग आहे.  
(नियोजन, अंदाज, निर्देशन)
- vi) ..... म्हणजे विविध किर्याकल्पांचे समूहीकरण.  
(नियंत्रण, संघटन, निर्देशन)

- ब) चूक की बरोबर ते सांगा. [5]
- i) कार्यक्षम कर्मचाऱ्यांच्या निवडीसाठी मुलाखती घेतल्या जातात.
  - ii) नियंत्रणाचा आवाका म्हणजे अधीनस्थांची संख्या जी एखाद्या वरिष्ठाद्वारे प्रभावीपणे व्यवस्थापित केली जाऊ शकते.
  - iii) प्रभावी संवादासाठी संदेशाची पूर्णता आवश्यक आहे.
  - iv) कॅम्पस भरती हे भरतीच्या अंतर्गत स्रोताचे उदाहरण आहे.
  - v) पुवानुमान हे नियोजनानंतर केले जाते.

**प्र.2)** व्यवस्थापन म्हणजे काय? व्यवस्थापनाची कार्ये स्पष्ट करा. [15]

**प्र.3)** नियोजन म्हणजे काय? नियोजनाच्या मर्यादा स्पष्ट करा. [15]

**प्र.4)** कर्मचारी नियुक्ती म्हणजे काय? कर्मचारी नियुक्तीचे महत्व स्पष्ट करा. [15]

**प्र.5)** निर्देशनाची म्हणजे काय? निर्देशनाची तत्वे स्पष्ट करा. [15]

**प्र.6)** थोडक्यात टिपा लिहा. (कोणत्याही तीन) [15]

- अ) समूह कार्य
- ब) निर्णय प्रक्रियेचे महत्व
- क) नियोजनाचे फायदे
- ड) अंतर्गत भरतीचे स्रोत





Total No. of Questions : 6]

SEAT No. :

[Total No. of Pages : 4

**P1751**

[6032]-305

**S.Y. B.Com.**

**235 : ELEMENTS OF COMPANY LAW - I**  
**(CBCS 2019 Pattern) (Semester-III)**

*Time : 2½ Hours]*

*[Max. Marks : 70*

*Instructions to the candidates:*

- 1) *Questions No 1 & 6 are compulsory.*
- 2) *Solve any Three question from the Remaining Questions No. 2, 3, 4 & 5.*
- 3) *Figures to the right indicate full marsk.*

**Q1) A) Fill in the blank with the most appropriate alternative (Any Five). [5]**

- i) The prime document in formation of a company is called as \_\_\_\_ .  
(Prospectus, Memorandum of Association, Article of Association)
- ii) Any change in the address of the registered office must be communicated to the Registrar within \_\_\_\_\_.  
(15 days, 21 days, 30 Days,)
- iii) Public company should start the business only after getting of \_\_\_\_  
(Incorporation Certificate, Commencement of Business Certificate, Share Certificate)
- iv) \_\_\_\_\_ is published by public company for public issue of shares.  
(Prospectus, Memorandum of Association, Articles of Association)
- v) Preferential shareholders having priority in payment of \_\_\_\_\_.  
(Dividend, Interest, Loan)
- vi) The shares allotted free of cost to shareholders is called as \_\_\_\_\_.  
(Bonus Share. Preference Share, Paid Up Shares)

***P.T.O.***

B) Match the pairs [5]

Group A

Group B

- |                             |                         |
|-----------------------------|-------------------------|
| i) Equity Shares            | a) Limited Members      |
| ii) Articles of Association | b) Regulatory Authority |
| iii) SEBI                   | c) Legal Heir           |
| iv) Private Company         | d) Movable Property     |
| v) Shares transmission      | e) Collateral Documents |

**Q2)** What do you mean by Company? Explain various stages in the formation of a Company. [15]

**Q3)** What is Securities? Explain the various types of Securities. [15]

**Q4)** Define Company? Explain the characteristics of a company. [15]

**Q5)** Explain the various clauses of Memorandum of Association of Company. [15]

**Q6)** Write short note (Any Three) [15]

- Background of Company Act. 2013.
- Registration of Company
- Prospectus
- Types of Companies
- Debentures



Total No. of Questions : 6]

**P1751**

[6032]-305

**S.Y. B.Com.**

**235 : ELEMENTS OF COMPANY LAW - I**  
**(CBCS 2019 Pattern) (Semester-III)**

**(मराठी रूपांतर)**

वेळ : 2½ तास]

[एकूण गुण : 70

- सूचना :- 1) प्रश्न क्र. 1 आणि 6 अनिवार्य आहेत.  
2) उर्वरित प्रश्न क्रमांक 2, 3, 4 आणि 5 मधील कोणतेही तीन प्रश्न सोडवा.  
3) उजवीकडे दिलेली संख्या पूर्ण गुण दर्शवतात.

**प्र.1) अ) सर्वात योग्य पर्यायासह रिक्त जागा भरा. (कोणत्याही 5) [5]**

- i) ..... याला कंपनीच्या स्थापनेतील प्राथमिक दस्तऐवज म्हणतात.  
(माहितीपत्रक, घटनापत्रक, नियमावली)
- ii) कंपनीच्या नोंदणी केलेल्या कार्यालयाच्या पत्त्यामध्ये कोणत्याही प्रकारे बदल करणात आला तर त्याची माहिती रजिस्ट्रारला ..... मध्ये देण्यात यावी.  
(15 दिवस, 21 दिवस, 30 दिवस)
- iii) सार्वजनिक कंपनी तिच्या व्यवसायाची सुरवात ..... मिळाल्यानंतर करू शकते.  
(स्थापनाप्रमाणपत्र, व्यवसायाची सुरवातप्रमाणपत्र, भागप्रमाणपत्र)
- iv) जनतेला भाग विकताना सार्वजनिक कंपनीला ..... प्रसिद्ध करावे लागते.  
(माहितीपत्रक, घटनापत्रक, नियमावली)
- v) अग्रहक्कभागदारकांना ..... देताना प्रधान्य देण्यात येते.  
(लाभांश, व्याज, कर्ज)
- vi) कंपनीच्या भागधारकांना विनामूल्य दिल्या जाणाऱ्या भागांना ..... म्हणतात.  
(बोनस भाग, अग्रहक्क भाग, देयभाग)

ब) जोड्या जुळवा :

[5]

गट 'अ'

गट 'ब'

i) सामान्य भाग

अ) मर्यादित सभासद

ii) नियमावली

ब) नियमन प्राधिकरण

iii) सेबी

क) कायदेशीर वारसदार

iv) खाजगी कंपनी

ड) चलसंपत्ती

v) भागांचे संक्रमण

इ) दस्तऐवज

**प्र.2)** कंपनी म्हणजे काय? कंपनीच्या स्थापनेतील पायऱ्या/टप्पे सविस्तर स्पष्ट करा.

[15]

**प्र.3)** प्रतिभूती म्हणजे काय? प्रतिभूतीचे विविध प्रकार स्पष्ट करा.

[15]

**प्र.4)** कंपनीची व्याख्या द्या. कंपनीची वैशिष्ट्ये स्पष्ट करा.

[15]

**प्र.5)** कंपनीच्या घटनापत्रकातील विविध कलमे स्पष्ट करा.

[15]

**प्र.6)** थोडक्यात टिपा लिहा. (कोणत्याही 3)

[15]

अ) कंपनी कायदा 2013 ची पार्श्वभूमी

ब) कंपनीची नोंदणी

क) माहितीपत्रक

ड) कंपन्यांचे प्रकार

इ) कर्जरोखे



Total No. of Questions : 4]

SEAT No. :

P-1752

[Total No. of Pages : 4

[6032]-306

S.Y. B.Com (Semester - III)

236A : BUSINESS ADMINISTRATION - I

(CBCS) (2019 Pattern)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.

Q1) A) Fill in the blank with the most appropriate alternative (any Five) : [5]

- i) Management is essential for the organizations which are \_\_\_\_\_  
(Non-Profit Organization, Service Organization, All of these)
- ii) Limited liability Partnership Act was passed in \_\_\_\_\_.  
(2008, 2004, 2013)
- iii) Study of human population is called as \_\_\_\_\_ environment.  
(Political, Social, Demographic)
- iv) \_\_\_\_\_ means the use of economic goods and services in the satisfaction of human wants.  
(Consumption, Growth, Production)
- v) Change the fiscal policy of Government is an aspect on \_\_\_\_\_ Environment.  
(Political, Social, Economic)
- vi) The Small Industries Development Association is headquartered in \_\_\_\_\_.  
(Nagpur, Mumbai, New Delhi)

B) Match the following.

[5]

Column A	Column B
i) Internal Environment	a) Common mutual Interest
ii) Private Limited Company	b) Single Ownership
iii) Sales Promotion	c) Short term incentives
iv) Sole Proprietorship	d) Maximum 200 Members
v) Cooperative society	e) Controlled by business

P.T.O.

**Q2)** Write a short note (any two) : **[10]**

- a) Joint Stock Company
- b) One Person Company
- c) Features of Business Environment
- d) Functions of Administration

**Q3)** a) Define the term Business? Explain the Scope of business. **[8]**

- b) Define the term entrepreneurship. Explain the objectives of entrepreneurship. **[7]**

**Q4)** a) Explain business components to be focused for business development. **[8]**

- b) What do you mean by economic environment? Explain the Elements of economic environment. **[7]**



Total No. of Questions : 4]

P-1752

[6032]-306

S.Y. B.Com (Semester - III)

236A : BUSINESS ADMINISTRATION - I  
(CBCS) (2019 Pattern)

(मराठी रूपांतर)

वेळ : 2½ तास ]

[ एकूण गुण : 50

सूचना :

- 1) सर्व प्रश्न अनिवार्य आहेत.
- 2) उजवीकडे दिलेली संख्या पूर्ण गुण दर्शवितात.

**प्रश्न 1)** अ) रिकाम्या जागा भरा. (कोणत्याही 5) [5]

- i) ..... स्वरूपाच्या संघटनांसाठी व्यवस्थापनाची आवश्यकता असते.  
(बिगर नफा संघटना, सेवा संघटना, वरीलपैकी सर्व)
- ii) मर्यादित देयता भागीदारी कायदा ..... साली संमत करण्यात आला.  
(2008, 2004, 2013)
- iii) मानवी लोकसंख्येच्या अभ्यासाला ..... पर्यावरण असे म्हटले.  
(राजकिय, सामाजिक, लोकसंख्याशास्त्रीय)
- iv) ..... म्हणजे मानवी गरजा पूर्ण करण्यासाठी आर्थिक वस्तू आणि सेवांचा वापर होय.  
(उपभोग, वाढ, उत्पादन)
- v) शासनाच्या वित्तीय धोरणांमध्ये होणारे जे बदल आहेत ते ..... पर्यावरणाचे पैलू दर्शवितात.  
(राजकिय, सामाजिक, आर्थिक)
- vi) लघुउद्योग विकास संघटनेचे मुख्य कार्यालय ..... येथे आहे.  
(नागपूर, मुंबई, नवी दिल्ली)

ब) योग्य जोड्या जुळवा. [5]

रकाना अ	रकाना ब
i) अंतर्गत पर्यावरण	अ) परस्पर समान हित
ii) खाजगी मर्यादित कंपनी	ब) व्यक्तिगत मालकी
iii) विक्री प्रवर्तन	क) अल्पकालीन प्रोत्साहन
iv) एकल व्यापारी संघटना	ड) कमाल 200 सभासद
v) सहकारी संस्था	इ) व्यवसायाद्वारे नियंत्रण

- प्रश्न 2)** थोडक्यात टिपा लिहा. (कोणत्याही 2) [10]
- अ) संयुक्त भांडवली कंपनी  
ब) एक व्यक्ती कंपनी  
क) व्यावसायिक पर्यावरणाची वैशिष्टे  
ड) प्रशासनाची कार्ये
- प्रश्न 3)** अ) व्यवसाय म्हणजे काय? व्यवसायाची व्याप्ती स्पष्ट करा. [8]  
ब) उद्योजकता व्याख्या द्या. उद्योजकतेची उद्दिष्टे स्पष्ट करा. [7]
- प्रश्न 4)** अ) व्यवसाय विकासावर लक्ष केंद्रित करण्यासाठी व्यावसायिक घटक स्पष्ट करा. [8]  
ब) आर्थिक पर्यावरण म्हणजे काय? आर्थिक पर्यावरणातील घटक स्पष्ट करा. [7]





Total No. of Questions : 4]

SEAT No. :

P-3183

[Total No. of Pages : 4

[6032]-307

S.Y. B.Com.

236 B : BANKING AND FINANCE - I

Indian Banking System - I

(2019 Pattern) (CBCS) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.

Q1) A) Fill in the blanks with the appropriate alternatives (any five) : [5]

- i) \_\_\_\_\_ is not the function of the Reserve Bank of India.
  - a) Banker's Bank
  - b) Controller of Credit
  - c) Custodian of Foreign Exchange Reserve
  - d) Allotting money directly to farmers for agricultural development
- ii) \_\_\_\_\_ organisational structure is followed by Co-operatives in India.
  - a) Centralised
  - b) Federal
  - c) Decentralised
  - d) Unitary
- iii) Quantitative credit control do not indicate \_\_\_\_\_.
  - a) RBI directive
  - b) Bank Rate
  - c) Open market operation
  - d) Cash Reserve Ratio
- iv) \_\_\_\_\_ is not a private sector bank.
  - a) Jammu & Kashmir Bank
  - b) City Union Bank
  - c) Corporation Bank
  - d) Dhanlakshmi Bank
- v) In 2020, oriental Bank of commerce merged with \_\_\_\_\_.
  - a) Punjab National Bank
  - b) Bank of Baroda
  - c) Indian Bank
  - d) Union Bank of India
- vi) \_\_\_\_\_ functions as the banker to the central and state governments.
  - a) RBI
  - b) UTI
  - c) SBI
  - d) ICICI

P.T.O.

B) Match the following : [5]

<u>Column A</u>	<u>Column B</u>
i) Regional Rural Banks	a) 1955
ii) Local Area Banking	b) 1931
iii) Karur Vysya Bank	c) 1975
iv) Nationalisation of imperial Bank of India	d) Registered under Companies Act
v) Recommendation of establishment of RBI by Indian Banking Enquiry Commission	e) Private Sector Bank

**Q2)** Write short notes (any two) : [10]

- a) Development Banks
- b) Reserve Bank of India and Industrial Finance
- c) Foreign Banks
- d) Evolution of State Bank of India

**Q3)** a) Explain the challenges before banking in India. [8]

- b) Explain functions of Reserve Bank of India with the help of following [7]
- i) Banker's Bank
  - ii) Lender of the last resort

**Q4)** a) Describe Role & performance of Private Sector Banks in India. [8]

- b) What do you mean by RRBs? Explain objectives & functions of RRBs. [7]



Total No. of Questions : 4]

P-3183

[6032]-307

S.Y. B.Com.

236 B : बँकव्यवसाय आणि वित्तपुरवठा - I

भारतीय बँक प्रणाली - I

(2019 Pattern) (CBCS) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास ]

[ एकूण गुण : 50

- सूचना : 1) सर्व प्रश्न सोडविणे अनिवार्य आहे.  
2) उजवीकडील अंक प्रश्नाचे पूर्ण गुण दर्शवितात.  
3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

- प्रश्न 1)** अ) योग्य पर्यायासह खालील रिक्त जागा भरा. (कोणतेही पाच) [5]
- i) खालीलपैकी ..... हे भारतीय रिझर्व्ह बँकेचे कार्य नाही.  
अ) बँकांची बँक  
ब) पत नियंत्रक  
क) परकीय चलन साठ्याचे संरक्षक  
ड) कृषी विकासासाठी थेट शेतकऱ्यांना पैसे वाटप
- ii) भारतातील सहकारी संस्था ..... संघटनात्मक स्पनेचे अनुसरण करतात.  
अ) केंद्रीकृत  
ब) फेडरल  
क) विकेंद्रीकृत  
ड) एकात्मक
- iii) संख्यात्मक पतनियंत्रण ..... सूचित करत नाही.  
अ) आर बी आय चे निर्देश  
ब) बँक दर  
क) खुल्या बाजारातील व्यवहार  
ड) रोख राखीव निधी प्रमाण
- iv) ..... ही खाजगी क्षेत्रातील बँक नाही.  
अ) जम्मू आणि काश्मीर बँक  
ब) सिटी युनियन बँक  
क) कॉर्पोरेशन बँक  
ड) धनलक्ष्मी बँक
- v) 2020 मध्ये, ओरिएंटल बँक ऑफ कॉमर्सचे ..... मध्ये विलिनीकरण झाले.  
अ) पंजाब नॅशनल बँक  
ब) बँक ऑफ बडोदा  
क) इंडियन बँक  
ड) युनियन बँक ऑफ इंडिया
- vi) केंद्र आणि राज्य सरकारसाठी ..... ही बँकर म्हणून कार्य करते.  
अ) आर बी आय  
ब) यु टी आय  
क) एस बी आय  
ड) आय सी आय सी आय

ब) योग्य जोड्या जुळवा. [5]

गट अ	गट ब
i) प्रादेशिक ग्रामीण बँका	अ) 1955
ii) स्थानिक बँका	ब) 1931
iii) करूर वैश्य बँक	क) 1975
iv) इम्पीरियल बँक ऑफ इंडियाचे राष्ट्रीयीकरण	ड) कंपनी कायद्यांतर्गत नोंदणी
v) भारतीय बँकिंग चौकशी आयोगाची (इंडियन बँकिंग एन्क्वायरी कमिशन) आर बी आय च्या स्थापनेची शिफारस	इ) खाजगी क्षेत्रातील बँक

प्रश्न 2) टिपा लिहा. (कोणत्याही दोन) [10]

- अ) विकास बँका
- ब) भारतीय रिझर्व्ह बँक आणि औद्योगिक वित्तपुरवठा
- क) विदेशी बँका
- ड) भारतीय स्टेट बँकेची उत्क्रांती

प्रश्न 3) अ) भारतातील बँकांसमोरील आव्हाने स्पष्ट करा. [8]

ब) भारतीय रिझर्व्ह बँकेची कार्ये खालील मुद्द्यांच्या सहाय्याने स्पष्ट करा. [7]

- i) बँकांची बँक
- ii) अंतिम कर्ज दाता

प्रश्न 4) अ) भारतातील खाजगी बँकांची भूमिका आणि कामगिरी स्पष्ट करा. [8]

ब) प्रादेशिक ग्रामीण बँका (आर आर बी) म्हणजे काय? प्रादेशिक ग्रामीण बँकेची उद्दिष्टे आणि कार्ये स्पष्ट करा. [7]



Total No. of Questions : 4]

SEAT No. :

P-1753

[Total No. of Pages : 4

[6032]-308

S.Y. B.Com. (Semester - III)

236(C) : BUSINESS LAW & PRACTICES - I

(2019 Pattern) (CBCS)

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1) A)** Fill in the Blank with the most appropriate alternative (any 5) : **[5]**

- i) The voluntary scheme of AGMARK certification is for \_\_\_\_\_ food product.
  - a) Blended edible vegetable oils
  - b) Fat spread
  - c) Ghee
  - d) Having less RM value
- ii) \_\_\_\_\_ year was General Insurance Cooperation of India incorporated as a company.
  - a) 1988
  - b) 1972
  - c) 1965
  - d) 1981
- iii) "JINDAGI KE SATH BHI, JINDAGI KE BAD BHI" is the punch line of the advertisement of which of the following organisation.
  - a) New Indian Assurance
  - b) General Insurance Cooperation
  - c) ICICI
  - e) Life Insurance Cooperation of India
- iv) The Information Technology Act became effect from \_\_\_\_\_.
  - a) January 2000
  - b) March 1999
  - c) October 2000
  - d) April 1999

**P.T.O.**









Total No. of Questions : 4]

SEAT No. :

P-1754

[Total No. of Pages : 4

[6032]-309

S.Y. B.Com.

**236(D) : CO-OPERATION AND RURAL DEVELOPMENT - I**  
**(2019 Pattern) (CBCS) (Semester - III)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right side indicate full marks.*

**Q1) A) Fill in the blanks (Attempt any five) :**

**[5]**

- i) \_\_\_\_\_ is a voluntary association.
  - a) Office
  - b) Government
  - c) Co-operative society
- ii) \_\_\_\_\_ prescribed the principle of Trusteeship.
  - a) Mahatma Gandhi
  - b) Chatrapati Shahu Maharj
  - c) Vaikunthlal Mehta
- iii) \_\_\_\_\_ recommended a three - tier system of Panchayat Raj.
  - a) Balwantraj Mehta Committee
  - b) Hajari committee
  - c) Narsimhan committee
- iv) \_\_\_\_\_ was introduced in the country as per Article 40 of the constitution.
  - a) Bank
  - b) Co-operative society
  - c) The Panchayat Raj system

**P.T.O.**

- v) \_\_\_\_\_ is a process of increasing economic openness.
- Globalization
  - Competition
  - Development
- vi) \_\_\_\_\_ provides goods at a reasonable rates to consumers.
- Shop
  - Consumer Co-operative Society
  - Village

B) Match the Following. [5]

A Part

B Part

- |                               |                                  |
|-------------------------------|----------------------------------|
| i) Separate legal Entity      | a) Chatrapati Shahu Maharaj      |
| ii) Mass Irrigation Policy    | b) Co-operative society          |
| iii) Concept of Ideal village | c) Padmashri Popatrao Pawar      |
| iv) Hi ware Bazar             | d) Mahatma Gandhi                |
| v) Drought Free Maharashtra   | e) Objective of Paani Foundation |

**Q2)** Write short notes (any 2) : [10]

- Significance of Rural Development
- Contribution of Pandit Pindayal Upadhyaya in Rural development
- Panchayat Raj System - Structure
- NAAM Foundation

**Q3)** a) Explain role of co-operative movement in rural development. [8]

- b) Describe the contribution of Vaikunthlal Mehta in Rural Development. [7]

**Q4)** a) Explain effects of Panchayat Raj System on Rural Development. [8]

- b) Explain advantages and disadvantages of Globalization. [7]



Total No. of Questions : 4]

P-1754

[6032]-309

S.Y. B.Com.

236(D) : CO-OPERATION AND RURAL DEVELOPMENT - I

(2019 Pattern) (CBCS) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास ]

[ एकूण गुण : 50

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहे.  
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.  
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

- 
- प्रश्न 1) अ) रिकाम्या जागा भरा. (कोणत्याही पाच) [5]
- i) ..... ही स्वयंसेवी संघटना असते.  
अ) कार्यालय  
ब) सरकार  
क) सहकारी संस्था
- ii) विश्वस्तपद ही संकल्पना ..... यांनी मांडली.  
अ) महात्मा गांधी  
ब) छत्रपती शाहू महाराज  
क) वैकुण्ठलाल मेहता
- iii) पंचायत राज व्यवस्थेची त्रिस्तरीय रचना ..... ने सुचविली.  
अ) बलवंतराय मेहता कमिटी  
ब) हजारी कमिटी  
क) नरसिंहम कमिटी
- iv) भारतीय घटनेतील कलम 40 नुसार ..... या संस्थेची स्थापना झाली.  
अ) बँक  
ब) सहकारी संस्था  
क) पंचायत राज व्यवस्था

- v) अर्थव्यवस्था अधिक खुली करण्याच्या प्रक्रियेला ..... म्हणतात.  
 अ) जागतिकीकरण  
 ब) स्पर्धा  
 क) विकास
- vi) ..... ग्राहकांना योग्य दरामध्ये वस्तू पुरवितात.  
 अ) दुकाने  
 ब) ग्राहक सहकारी संस्था  
 क) गाव

ब) जोड्या जुळवा [5]

<u>‘अ’ गट</u>	<u>‘ब’ गट</u>
i) स्वतंत्र कायदेशीर अस्तित्व	अ) छत्रपती शाहू महाराज
ii) मोठ्या प्रमाणातील सिंचनाचे धोरण	ब) सहकारी संस्था
iii) आदर्श खेड्याची संकल्पना	क) पद्मश्री पोपटराव पवार
iv) हिवरे बाजार	ड) महात्मा गांधी
v) दुष्काळ मुक्त महाराष्ट्र	इ) पाणी फाऊंडेशनचे उद्दिष्ट्य

**प्रश्न 2)** टीपा लिहा. (कोणतेही दोन) : [10]

- अ) ग्रामीण विकासाचे महत्व  
 ब) पंडीत दीनदयाळ उपाध्याय यांचे ग्रामीण विकासातील योगदान  
 क) पंचायत राज व्यवस्था – रचना  
 ड) नाम फाऊंडेशन

**प्रश्न 3)** अ) सहकारी चळवळीची ग्रामीण विकासातील भूमिका स्पष्ट करा. [8]

ब) वैकुंठलाल मेहता यांचे ग्रामीण विकासातील योगदान स्पष्ट करा. [7]

**प्रश्न 4)** अ) पंचायत राज व्यवस्थेचे ग्रामीण विकासावरील परिणाम स्पष्ट करा. [8]

ब) जागतिकीकरणाचे फायदे व तोटे स्पष्ट करा. [7]



Total No. of Questions : 4]

SEAT No. :

P-3004

[Total No. of Pages : 3

[6032]-310

S.Y. B.Com.

**236E : COST AND WORKS ACCOUNTING - I**  
**(2019 Pattern) (Semester - III)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

**Q1) A)** Fill in the blanks by choosing the proper alternative given in the bracket (any five) : **[5]**

- i) The main function of cost accounting is reporting to \_\_\_\_\_.  
(Government, Management, Trade Unions)
- ii) Factory cost + Office overheads = \_\_\_\_\_.  
(Works Cost, Cost of Production, Total Cost)
- iii) \_\_\_\_\_ is responsible for the proper storage of material and maintenance of its records.  
(Production Manager, Purchase Manager, Storekeeper)
- iv) \_\_\_\_\_ level lies Between the minimum and maximum stock level.  
(Reorder, Danger, Average)
- v) \_\_\_\_\_ is the unit of quantity of product, service or time in relation to which costs may be ascertained or expressed.  
(Cost center, cost unit, inventory control)
- vi) \_\_\_\_\_ is not a non-cost item.  
(Dividend, Haulage, Income tax)

**B)** Match the following Pairs. **[5]**

**Group 'A'**

- i) Prime cost
- ii) Always Better Control
- iii) Purchase Order
- iv) Inspection Report
- v) Computers

**Group 'B'**

- a) ABC Analysis
- b) Testing department
- c) Direct cost
- d) Number
- e) Quotation

**P.T.O.**

**Q2)** Write short notes on any two of the following :

[10]

- a) Types of Tenders
- b) ABC Analysis.
- c) Distinguish between Financial and Cost Accounting.
- d) Classification of cost on the basis of elements.

**Q3) a)** Following is the data of Nitin Industries Ltd., Nasik for the year ended 31<sup>st</sup> March, 2023. [8]

<b>Particulars</b>	<b>Amount</b>
Purchases	1,00,000
Sales	7,50,000
Carriage Inward	20,000
Direct Wages	45,000
Motive Power	15,000
Opening stock of raw material	1,00,000
Closing stock of raw material	60,000
Advertising	8,000
Office expenses	12,000
Technical Directors Fees	20,000
Printing and Stationary	6,000

You are required to prepare a Cost Sheet for the same computing the following:

- i) Cost of Material Consumed
  - ii) Prime Cost
  - iii) Works / Factory Cost
  - iv) Cost of Production
  - v) Total Cost
  - vi) Profit / Loss
- b) The Annual Consumption of a product is 12000 units each costing Rs.6, Ordering Cost is Rs.200 and inventory Carrying cost is 20% of the Average Inventory per annum. Calculate the economic ordering quantity and also compute the number of orders in a year. [7]

**Q4) a)** Minimum Consumption : 75 units  
Maximum Consumption : 225 units  
Normal Consumption : 150 units  
Reorder Quantity : 900 units  
Reorder Period : 4 to 6 days  
Normal Reorder Period : 5 days

Calculate the following :

- i) Maximum Stock Level
- ii) Minimum Stock Level
- iii) Reorder Level
- iv) Average Stock Level

[8]

b) What is 'Purchasing'? State the important objectives of Purchase Department. [7]



Total No. of Questions : 6]

SEAT No. :

P-1755

[Total No. of Pages : 4

[6032]-311

S.Y. B.Com.

236(F) : BUSINESS STATISTICS - I

(2019 Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) Question No. 1 and Question No. 6 are compulsory.
- 2) Solve any three questions from the remaining questions nos. 2, 3, 4 and 5.
- 3) Figures to the right side indicate full marks.
- 4) Use of calculator and statistical table is allowed.

Q1) Choose the correct alternative from each of the following (any ten) :[1 each]

- a) Which of the following is not an example of attribute?
  - i) literacy
  - ii) intelligence
  - iii) Honesty
  - iv) No. of childrens in the family
- b) The classes which possess the given attribute are called as \_\_\_\_\_
  - i) Positive class
  - ii) Negative class
  - iii) Symmetric class
  - iv) Order of class
- c) With the three attributes A, B and C the number of first order classes is \_\_\_\_\_ .
  - i) 3
  - ii) 6
  - iii) 9
  - iv) 12
- d) The multiple correlation coefficient lies between \_\_\_\_\_ .
  - i) -1 to 1
  - ii) -1 to 0
  - iii) 0 to 1
  - iv) 0 to  $\infty$
- e) The partial correlation coefficient lies between \_\_\_\_\_ .
  - i) -1 to 1
  - ii) -1 to 0
  - iii) 0 to 1
  - iv) 0 to  $\infty$

P.T.O.



- f) In a trivariate study the correlation coefficient between any two variables when third variable held constant is called as \_\_\_\_\_.
- i) Simple correlation                      ii) Partial correlation  
 iii) Multiple correlation                  iv) Uncorrelation
- g) Vital statistics is a branch of biometry which deals with data and laws of \_\_\_\_\_.
- i) marriages                                  ii) births  
 iii) deaths                                    iv) all the above i, ii, & iii
- h) Population growth mainly depends on \_\_\_\_\_.
- i) no. of male births                      ii) no. of female births  
 iii) total no. of births                    iv) none of the above
- i) If N.R.R. = 1, then there is \_\_\_\_\_.
- i) increase in population                ii) decrease in population  
 iii) constant in population              iv) can't say about population
- j) Given  $d_1 = 52$ ,  $l_1 = 131$  then  $l_2 =$  \_\_\_\_\_.
- i) 79    ii) 52  
 iii) 131                                        iv) 183
- k) Give  $l_7 = 372$ ,  $l_8 = 75$  and  $T_7 = 267$ , then the expectation of life for age 7,  $e_7 =$  \_\_\_\_\_.
- i)  $372/267$                                   ii)  $372/75$   
 iii)  $267/372$                                 iv)  $75/372$
- l) Given  $d_{80} = 2018$ ,  $i_{80} = 13987$ , then  $i_{81} =$  \_\_\_\_\_.
- i) 11969                                      ii) 15005  
 iii) 2018                                      iv) 13987

**Q2)** Attempt each of the following :

- a) Define : dichotomy, positive attribute, negative attribute.                      [3]
- b) Show that coefficient of association  $Q_{AB}$  lies between  $-1$  and  $1$ .                      [4]
- c) i) From the following ultimate class - frequencies compute the remaining class frequencies.                      [4]
- $(AB) = 20$ ,  $(A\beta) = 10$ ,  $(\alpha B) = 15$ ,  $(\alpha\beta) = 55$ .
- ii) If  $(A) = (B) = 4$ ,  $N = 8$  then obtain the coefficient of association for  $(AB) = 0$ .                      [4]

**Q3)** Attempt each of the following :

- a) Define : [3]
- Multiple Regression,  
Multiple Correlation,  
Partial Correlation,
- b) In a trivariate data if  $r_{12} = 0.7$ ,  $r_{13} = r_{23} = 0.5$ , then obtain  $R_{1.23}$  &  $r_{12.3}$ , [4]
- c) i) For a trivariate data on  $(x_1, x_2, x_3)$  if  $\bar{x}_1 = \bar{x}_2 = \bar{x}_3 = 0$ ,  $\sigma_1 = \sigma_2 = \sigma_3 = 1$  and  $r_{12} = r_{13} = r_{23} = k$ , then obtain the equation of least square regression plane of  $x_1$  on  $x_2$  and  $x_3$ . [4]
- ii) If  $x_1 = y_1 + y_2$ ,  $x_2 = y_2 + y_3$  and  $x_3 = y_3 + y_1$ , where  $y_1, y_2, y_3$  are mutually uncorrelated variables with mean 0 and unit standard deviation. Find  $R_{1.23}$ . [4]

**Q4)** Attempt each of the following :

- a) Define : Vital event, C.D.R., age-specific death rate. [3]
- b) Compute C.B.R. and G.F.R. for the following data : [4]

Age-group	15-19	20-24	25-29	30-34	35-39	40-44
No. of Women	24000	20000	15000	12000	6000	4000
No. of births	800	2400	2000	600	120	10

The total population is 186300.

- c) Compute G.R.R. and N.R.R. of the following data : [8]

Age-group	15-19	20-24	25-29	30-34	35-39	40-44
Female population	9000	9200	8900	8600	8400	8300
No. of births	180	1012	1068	774	420	170
Survival factor	0.92	0.91	0.90	0.89	0.89	0.86

Consider proportion of female births = 0.48 Interpret N.R.R.

**Q5)** Attempt each of the following :

a) Define expectation of life. [3]

b) Given the following table for  $l_x$ , the number of rabbits living at age  $x$ . [4]

$x$	0	1	2	3	4	5	6
$l_x$	100	90	80	75	60	30	0

$x, y, z$  are the three rabbits of age 1, 2 and 3 years respectively. Find the probability that at least one of them will be alive for one year more.

c) Complete the following life table : [8]

Age (in years)	$l_x$	$d_x$	$p_x$	$q_x$	$L_x$	$T_x$	$e_x^o$
4	95000	500	-	-	-	4850300	-
5	-	400	-	-	-	-	-

**Q6)** Write short note on the following (any 3) : [3 × 5 = 15]

- a) Distinguish between 'associations' and 'correlation'.
- b) Show that multiple correlation coefficient can not be negative.
- c) State any four practical situations where multiple regression can be used.
- d) Explain how S.T.D.R. is superior to C.D.R.
- e) Describe life table in detail.



Total No. of Questions : 4]

SEAT No. :

P-1756

[Total No. of Pages : 4

[6032]-312

S.Y. B.Com.

**236 (G) : BUSINESS ENTREPRENEURSHIP  
(2019 Pattern) (Semester - III) (Special Paper - I)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates :*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1) A) Fill in the blanks (Any 5) :**

**[5]**

- i) Entrepreneurship is a process of \_\_\_\_\_
  - a) Traditional
  - b) Innovation
  - c) Segmentation
- ii) Entrepreneurship plays an important role in \_\_\_\_\_ development of country.
  - a) political
  - b) social
  - c) economic
- iii) \_\_\_\_\_ is the first step for innovation.
  - a) creativity
  - b) segmentation
  - c) tradition
- iv) Dr. Anand Deshpande is the CEO of \_\_\_\_\_ foundation.
  - a) DeAsara
  - b) Aaple Ghar
  - c) Snap Deal

**P.T.O.**

- v) Snap Deal was started in the year \_\_\_\_\_
- 2014
  - 2010
  - 2008
- vi) \_\_\_\_\_ is the process by which one individual influence the behavior and thought of others.
- Management by objectives
  - Leadership by example
  - Social responsibility

**B) Match the following :** [5]

- | Group 'A'                   | Group 'B'         |
|-----------------------------|-------------------|
| i) Problem of unemployment  | a) Peter Drucker  |
| ii) Business ethics         | b) Ankit Agarwal  |
| iii) Help us Green          | c) Moral value    |
| iv) Kakinada experiment     | d) Andhra Pradesh |
| v) Principals of Innovation | e) Poverty        |

**Q2) Write Short notes (Any 2) :** [10]

- Functions of an Entrepreneur
- Characteristics of social entrepreneur
- Process of Creativity
- Business ethics

**Q3) a) What is unemployment? Explain various problems of unemployment.** [8]

b) What do you mean by 'Internet Entrepreneur'? Explain Advantages of Internet-entrepreneur. [7]

**Q4) a) What is innovation? Explain various principles of innovation given by Peter Drucker.** [8]

b) What is 'Social Responsibility of Business'? Explain Social Responsibility of business towards government and Employees. [7]



Total No. of Questions : 4]

P-1756

[6032]-312

S.Y. B.Com.

**236 (G) : BUSINESS ENTREPRENEURSHIP**  
**(2019 Pattern) (Semester - III) (Special Paper - I)**  
**(मराठी रूपांतर)**

वेळ : 2½ तास ]

[ एकूण गुण : 50

सूचना :

- 1) सर्व प्रश्न अनिवार्य आहेत.
- 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
- 3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

- 
- प्रश्न 1)** अ) रिकाम्या जागा भरा. (कोणत्याही पाच) [5]
- i) उद्योजकता ही ..... ची प्रक्रिया आहे.
    - अ) पारंपरिक
    - ब) नवनिर्मिती
    - क) विभाजन
  - ii) देशाच्या ..... विकासात उद्योजकता महत्त्वपूर्ण भूमिका बजावतो.
    - अ) राजकीय
    - ब) सामाजिक
    - क) आर्थिक
  - iii) ..... ही नवनिर्मितीची पहिली पायरी आहे.
    - अ) सर्जनशीलता
    - ब) विभाजन
    - क) पारंपरिक
  - iv) डॉ. आनंद देशपांडे हे ..... फाउंडेशनचे मुख्य कार्यकारी अधिकारी आहेत.
    - अ) देआसरा
    - ब) आपले घर
    - क) स्नॅपडील

- v) सन ..... मध्ये स्नॅपडील सुरू केली गेली.  
 अ) 2014  
 ब) 2010  
 क) 2008
- vi) ..... ही प्रक्रिया आहे ज्याद्वारे एखादी व्यक्ती इतरांच्या वर्तनावर आणि विचारांवर प्रभाव पाडते.  
 अ) उद्दीष्टांद्वारे व्यवस्थापन  
 ब) उदाहरणाद्वारे नेतृत्व  
 क) सामाजिक जबाबदारी
- ब) जोड्या जुळवा. [5]
- | गट 'अ'                    | गट 'ब'           |
|---------------------------|------------------|
| i) बेरोजगारीची समस्या     | अ) पीटर ड्रकर    |
| ii) व्यावसायिक नीतीमुल्ये | ब) अंकित अग्रवाल |
| iii) हेल्प अस ग्रीन       | क) नैतिक मूल्ये  |
| iv) काकीनाडा प्रयोग       | ड) आंध्रप्रदेश   |
| v) नावनिर्मितीची तत्वे    | इ) दारिद्र्य     |

- प्रश्न 2)** टिपा लिहा. (कोणत्याही दोन) [10]  
 अ) उद्योजकाचे कार्य (Functions of an Entrepreneur)  
 ब) सामाजिक उद्योजकांची वैशिष्ट्ये (Characteristics of social entrepreneur)  
 क) सर्जनशीलतेची प्रक्रिया (Process of Creativity)  
 ड) व्यवसाय नैतिकता (Business ethics)

- प्रश्न 3)** अ) बेरोजगारी (Unemployment) म्हणजे काय? बेरोजगारीच्या विविध समस्या स्पष्ट करा. [8]  
 ब) इंटरनेट उद्योजक म्हणजे काय? इंटरनेट उद्योजकाचे फायदे स्पष्ट करा. [7]

- प्रश्न 4)** अ) नवनिर्मिती म्हणजे काय? पीटर ड्रकरने यांनी दिलेल्या नवनिर्मितीचे विविध तत्त्वे स्पष्ट करा. [8]  
 ब) व्यवसायाची सामाजिक जबाबदारी म्हणजे काय आहे? शासन आणि कर्मचारी यांच्याबाबतच्या व्यवसायाच्या सामाजिक जबाबदाऱ्या स्पष्ट करा. [7]



Total No. of Questions : 4]

SEAT No. :

**P-3911**

[Total No. of Pages : 4

**[6032]-313**

**S.Y. B.Com.**

**236 H : MARKETING MANAGEMENT - I**  
**(2019 Pattern) (Semester - III) (Special Paper - I)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1) A) Fill in the blanks (Any Five) : [5]**

- i) Marketing research acts as a \_\_\_\_\_ intelligence of marketing firms.
  - a) Economic
  - b) Financial
  - c) Commercial
- ii) Marketing management not only delivers the goods to the market but also does the marketing of \_\_\_\_\_.
  - a) Products
  - b) Services
  - c) Quality
- iii) \_\_\_\_\_ is a complex function of marketing management.
  - a) Organising
  - b) Planning
  - c) Pricing Decision
- iv) A marketing plan is a collection of \_\_\_\_\_.
  - a) Products
  - b) Markets
  - c) Actions
- v) \_\_\_\_\_ is a division of a plan for profitability and growth.
  - a) Corporate plan
  - b) Departmental plan
  - c) Production plan
- vi) A common problem in international research is \_\_\_\_\_.
  - a) Availability of primary Data
  - b) Research specialty
  - c) Secondary information

**P.T.O.**



**B) Write whether the following statements are true or false. (Any five)[5]**

- i) Consumers are those who buy goods and services from the market for personal consumption.
- ii) The objective of marketing management is the effective implementation of marketing activities.
- iii) Physical and psychological deficiencies are reflected through needs.
- iv) Every brand manager creates a brand plan.
- v) Marketing planning is the collection and analysis of market data.
- vi) Marketing planning is important only for large companies.

**Q2) Write Short Notes (Any Two) : [10]**

- a) Problems of marketing management
- b) Scope of consumer behavior
- c) Structure of the marketing plan
- d) Research Design

**Q3) a) Explain the philosophy of marketing management. [8]**

- b) Explain the basis of formulation of marketing strategy. [7]

**Q4) a) Explain the principles of marketing planning. [8]**

- b) Explain the scope of marketing research. [7]



Total No. of Questions : 4]

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[6032]-313

S.Y. B.Com.

**236 H : MARKETING MANAGEMENT - I**  
**(2019 Pattern) (Semester - III) (Special Paper - I)**  
**(मराठी रूपांतर)**

वेळ : 2½ तास ]

[ एकूण गुण : 50

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहे.  
2) उजवीकडील अंक गुण दर्शवितात.  
3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

- 
- प्रश्न 1)** अ) रिकाम्या जागा भरा. (कोणत्याही पाच) [5]
- i) विपणन संशोधन हे विपणन कंपन्यांची ..... बुद्धिमत्ता म्हणून कार्य करते.  
अ) आर्थिक  
ब) वित्तीय  
क) व्यावसायिक
- ii) विपणन व्यवस्थापनाद्वारे केवळ वस्तू बाजारापर्यंत पोहोचवल्या जात नाहीत तर .....  
चे विपणन देखील केले जाते.  
अ) उत्पादने  
ब) सेवा  
क) गुणवत्ता
- iii) विपणन व्यवस्थापनाचे ..... हे गुंतागुंतीचे कार्य आहे.  
अ) संघटन  
ब) नियोजन  
क) किंमत निश्चिती
- iv) विपणन आराखडा म्हणजे ..... चे केलेले संकलन होय.  
अ) उत्पादन  
ब) बाजारपेठ  
क) कृती
- v) ..... आराखडा म्हणजे नफा क्षमता आणि वृद्धी यासाठी केले जाणारे आराखड्याचे विभाजन होय.  
अ) कार्पोरेट आराखडा  
ब) विभागीय आराखडा  
क) उत्पादन आराखडा

vi) आंतरराष्ट्रीय संशोधना मधील सर्वसामान्य समस्या म्हणजे ..... ही होय.

अ) प्राथमिक माहितीची उपलब्धता

ब) संशोधन विशेषत्व

क) दुय्यम माहिती

ब) पुढिल विधाने चूक की बरोबर ते लिहा. (कोणत्याही पाच) [5]

i) वैयक्तिक उपभोगासाठी बाजारातून वस्तू व सेवा खरेदी करतो त्याहला ग्राहक म्हणतात.

ii) विपणनाच्या कृतीची सक्षम अंमलबजावणी करणे हे विपणन व्यवस्थापनाचे उद्दिष्ट आहे.

iii) गरजांच्या माध्यमातून भौतिक आणि मानसशास्त्रीय उणीवांचे प्रतिबिंब दर्शवले जाते.

iv) प्रत्येक ब्रँड व्यवस्थापक ब्रँड आराखडा तयार करतो.

v) विपणन नियोजन म्हणजे बाजारातील आकडेवारीचे एकत्रीकरण आणि विश्लेषण होय.

vi) विपणन नियोजन केवळ मोठ्या कंपन्यांसाठी महत्त्वपूर्ण आहे.

**प्रश्न 2)** टिपा लिहा. (कोणत्याही दोन) [10]

अ) विपणन व्यवस्थापनाच्या समस्या

ब) ग्राहक वर्तनाची व्याप्ती

क) विपणन योजनेची संरचना

ड) संशोधन आराखडा

**प्रश्न 3)** अ) विपणन व्यवस्थापनाचे तत्वज्ञान स्पष्ट करा. [8]

ब) विपणन व्यूहरचनेच्या निर्मितीचे आधार स्पष्ट करा. [7]

**प्रश्न 4)** अ) विपणन नियोजनाची तत्वे स्पष्ट करा. [8]

ब) विपणन संशोधनाची व्याप्ती स्पष्ट करा. [7]



Total No. of Questions : 4]

SEAT No. :

P-1757

[Total No. of Pages : 4

[6032]-314

S.Y. B.Com.

**236 (i) : AGRICULTURAL AND INDUSTRIAL  
ECONOMICS - I  
(2019 Pattern) (Semester - III) (2361)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates :*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1) A) Fill in the blanks (attempt any 5 out of 6) :**

**[5]**

- i) Agriculture Development Stage
  - a) Traditional Farming
  - b) Less capital intensive Agriculture
  - c) More capital intensive farming
  - d) All of the above
- ii) Cultivation of Fruits and vegetable is known as \_\_\_\_\_
  - a) Sericulture
  - b) Floriculture
  - c) Horticulture
  - d) Agriculture
- iii) Which state is known for their success in the Green revolution?
  - a) Punjab
  - b) Uttar Pradesh
  - c) Maharashtra
  - d) Goa
- iv) Which of the following factors that affect the determination of Industrial location?
  - a) Raw material availability
  - b) Transportation facilities
  - c) Market availability
  - d) All of the above

**P.T.O.**

- v) When Consumer Price Index (CPI) data released?
- a) Every week                      b) Every month
- c) Every year                        d) Every day
- vi) A \_\_\_\_\_ is a for profit business organisation.
- a) Industry                            b) Plant
- c) Firm                                 d) Family

**B) Match the following :** **[5]**

- | A                 | B                                |
|-------------------|----------------------------------|
| i) Cash Crop      | a) Agriculture                   |
| ii) Fertilizers   | b) Theory of Industrial location |
| iii) Price Index  | c) WPI                           |
| iv) Florence      | d) Sugarcane                     |
| v) Primary sector | e) Agricultural Input            |

**Q2) Write a short notes on (any 2 out of 4) :** **[10]**

- a) Public Sector.
- b) The concept of Plant, Firm and Industry.
- c) Disadvantages of large size of Farm.
- d) Causes of Industrial imbalance.

**Q3) a) Examine the importance of Agriculture in Indian Economy.** **[8]**

b) Explain the factors affecting on Industrial location. **[7]**

**Q4) a) Define Agriculture Economics. Explain the scope and importance of Agriculture Economy.** **[8]**

b) Explain the Webber's theory of Industrial location. **[7]**



Total No. of Questions : 4]

P-1757

[6032]-314

S.Y. B.Com.

**236 (i) : AGRICULTURAL AND INDUSTRIAL  
ECONOMICS - I**

**(2019 Pattern) (Semester - III) (2361)**

**(मराठी रूपांतर)**

वेळ : 2½ तास ]

[ एकूण गुण : 50

सूचना :

- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
- 2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

**प्रश्न 1)** अ) रिकाम्या जागा भरा. (सहा पैकी कोणत्याही पाच) **[5]**

- i) ..... ह्या शेती विकासाच्या अवस्था आहेत.  
अ) पारंपारीक शेती                      ब) कमी भांडवलप्रधान शेती  
क) जास्त भांडवलप्रधान शेती        ड) वरीलपैकी सर्व
- ii) फळे आणि भाजीपाला लागवड ..... म्हणून ओळखली जाते.  
अ) सेरीकल्चर                              ब) फ्लोरीकल्चर  
क) हॉर्टीकल्चर                              ड) अँग्रीकल्चर
- iii) कोणते राज्य हरीतक्रांतीच्या यशासाठी प्रसिद्ध आहे?  
अ) पंजाब                                      ब) उत्तरप्रदेश  
क) महाराष्ट्र                                  ड) गोवा
- iv) खालील पैकी कोणता घटक औद्योगिक स्थाननिश्चितीवर परीणाम करतो?  
अ) कच्चा मालाची उपलब्धता        ब) वाहतुक सुविधा  
क) बाजार उपलब्धता                      ड) वरीलपैकी सर्व
- v) ग्राहक किंमत निर्देशांक आकडेवारी कधी जाहीर केली जाते?  
अ) दर आठवड्याला                      ब) दर महीण्याला  
क) दर वर्णाला                                ड) दररोज



Total No. of Questions : 4]

SEAT No. :

P-1758

[Total No. of Pages : 4

[6032]-315

S.Y. B.Com.

**236 (J) : DEFENSE BUDGETING, FINANCE & MANAGEMENT - I  
(2019 Pattern) (Semester - III)**

*Time : 2½ Hours]*

*[Max. Marks : 70*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** Attempt any five of the following :

**[5 × 2 = 10]**

- a) Define Demands for Grants.
- b) Define Finance Bill.
- c) State the role of paramilitary force.
- d) State the role of private sector in defence.
- e) Define Expenditure Budget.
- f) What is international security?

**Q2)** Attempt any four Short note of the following :

**[4 × 5 = 20]**

- a) Second line of the defence
- b) Annual Financial Statement (AFS)
- c) Key Features of Budget 2023-24
- d) Fiscal Policy Strategy
- e) Primary Deficit

**P.T.O.**



**Q3)** Attempt any four of the following :

**[4 × 5 = 20]**

- a) Write the objectives of the Centrally Sponsored Scheme.
- b) Write organisational structure of ministry of defence.
- c) Explain debate on defence expenditure in parliament.
- d) Write the role of Central Sector Schemes.
- e) Write the role of Public Sector Enterprises.

**Q4)** Attempt any two of the following :

**[2 × 10 = 20]**

- a) Explain in detail Output-Outcome Monitoring Framework (OOMF).
- b) Explain in detail Centrally Sponsored Schemes in Defence.
- c) Explain in detail application of management in Indian armed forces.



Total No. of Questions : 4]

P-1758

[6032]-315

S.Y. B.Com.

**236 (J) : DEFENSE BUDGETING, FINANCE & MANAGEMENT - I**  
**(2019 Pattern) (Semester - III)**

**(मराठी रूपांतर)**

वेळ : 2½ तास]

[एकूण गुण : 70

सूचना : 1) सर्व प्रश्न अनिवार्य आहे.

2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) खालीलपैकी कोणतेही पाच प्रश्न सोडवा.

[5 × 2 = 10]

- अ) डिमांड्स फोर ग्रँडची व्याख्या लिहा.
- ब) फायनान्शियल बिलची व्याख्या लिहा.
- क) पॅरामिलिटरी फोर्सची भूमिका सांगा.
- ड) संरक्षणातील खाजगी क्षेत्राची भूमिका सांगा.
- इ) एक्सपेंडिचर बजेटची व्याख्या लिहा.
- फ) आंतरराष्ट्रीय सुरक्षा म्हणजे काय?

प्रश्न 2) टिपा लिहा. (कोणतेही चार)

[4 × 5 = 20]

- अ) संरक्षणातील दुय्यम सेनादले
- ब) अन्युअल फायनान्शियल स्टेटमेंट
- क) की फिचर ऑफ 2023 - 24 बजेट
- ड) फिस्कल पॉलिसी स्ट्रॅटेजी
- इ) प्राथमिक कमतरता

प्रश्न 3) खालीलपैकी कोणतेही चार प्रश्न सोडवा.

[4 × 5 = 20]

- अ) केंद्र सरकार पुरस्कृत योजनांचा उद्देश लिहा.
- ब) संरक्षण मंत्रालयाची संघटनात्मक रचना लिहा.
- क) संरक्षण खर्चावरील लोकसभेतील चर्चा स्पष्ट करा.
- ड) सेन्ट्रल सेक्टर योजनांची भूमिका लिहा.
- इ) पब्लिक सेक्टर एंटरप्राईजची भूमिका लिहा.

प्रश्न 4) खालीलपैकी कोणतेही दोन प्रश्न सोडवा.

[2 × 10 = 20]

- अ) आउटपुट आउटकम मॉनिटरिंग फ्रेमवर्क संदर्भात सविस्तर माहिती लिहा.
- ब) संरक्षणाच्या सेन्ट्रल स्पॉन्सर्ड स्कीम संदर्भात सविस्तर माहिती लिहा.
- क) भारतीय सेनादलातील व्यवस्थापनाचा उपयोग सविस्तर लिहा.



Total No. of Questions : 4]

SEAT No. :

P-1759

[Total No. of Pages : 4

[6032]-316

S.Y. B.Com.

**236 (K) : INSURANCE, TRANSPORT AND TOURISM - I  
(2019 Pattern) (Semester - III)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1) a) Fill in the blanks (Any 5) : [5]**

- i) The life insurance sector was nationalized in \_\_\_\_\_.
  - a) 1834
  - b) 1938
  - c) 1956
- ii) Insurance is \_\_\_\_\_ between two parties namely the insured and the insurance company.
  - a) contract
  - b) the bet
  - c) resolution
- iii) In life insurance \_\_\_\_\_ of a person is insured.
  - a) Wealth
  - b) Life
  - c) Protection
- iv) Which of the following is not a type of insurance.
  - a) Marine Insurance
  - b) Fire Insurance
  - c) Ownership Insurance
- v) As per the Insurance Contract Act, the insured person should not be \_\_\_\_\_.
  - a) Insolvent
  - b) Crazy/delusional
  - c) All of the above
- vi) Insurance is an social \_\_\_\_\_ tool.
  - a) Satisfaction
  - b) Image
  - c) Security

**P.T.O.**

- b) Match the Pair : [5]
- | 'A' Group                                    | 'B' Group   |
|--|---|
| i) Marine Insurance                          | a) Family Floater                                 |
| ii) ULIP                                     | b) Carriage of goods by ship                      |
| iii) IRDA                                    | c) Non-Traditional insurance plan                 |
| iv) Nationalization of life insurance sector | d) 1956   |
| v) Health insurance                          | e) Insurance Regulatory and development authority |

- Q2)** Short notes (Any 2) : [10]
- a) Marine Insurance
  - b) Certificate of Insurance
  - c) IRDA
  - d) Insurance claims

- Q3)** a) Explain the difference between Traditional insurance plan and non-traditional insurance plan. [8]
- b) Explain the procedure for taking life insurance. [7]

- Q4)** a) What is general insurance? Explain various types of general insurance. [8]
- b) Explain the role of IRDA regarding appointment of insurance agents. [7]



Total No. of Questions : 4]

P-1759

[6032]-316

S.Y. B.Com.

**236 (K) : INSURANCE, TRANSPORT AND TOURISM - I**  
**(2019 Pattern) (Semester - III)**  
**(मराठी रूपांतर)**

वेळ : 2½ तास ]

[ एकूण गुण : 50

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहे.  
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.  
3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

- प्रश्न 1) अ) रिकाम्या जागा भरा. (कोणतेही 5) [5]**
- i) ..... मध्ये आयुर्विमा क्षेत्राचे राष्ट्रीयकरण झाले.  
अ) 1834  
ब) 1938  
क) 1956
- ii) विमा हा विमेदार आणि विमा कंपनी या दोन पक्षातील ..... आहे.  
अ) करार  
ब) पैज  
क) ठराव
- iii) आयुर्विम्यात व्यक्तित्तेचे ..... हा विमा असतो.  
अ) संपत्ती  
ब) जीवन  
क) संरक्षण
- iv) खालीलपैकी कोणता विम्याचा प्रकार नाही.  
अ) सागरी विमा  
ब) अग्नि विमा  
क) मालकी हक्क विमा
- v) विमाकारार कायदयानुसार विमा घेणारी व्यक्ति ..... नसावी.  
अ) हिवाळखोर  
ब) वेडसर/भ्रमिष्ट  
क) वरील सर्व
- vi) विमा हे एक सामाजिक ..... साधन आहे.  
अ) समाधानाचे  
ब) प्रतिमेचे  
क) सुरक्षिततेचे

- ब) जोड्या जुळवा. [5]
- | 'अ' गट                                | 'ब' गट                          |
|---------------------------------------|---------------------------------|
| i) सागरी विमा                         | अ) फॅमिली फ्लोटर                |
| ii) युलीप                             | ब) जहाजातुन होणारी माल वाहतुक   |
| iii) आय आर डी.ए                       | क) अपारंपारिक विमा योजना        |
| iv) आयुर्विमा क्षेत्राचे राष्ट्रीयकरण | ड) 1956                         |
| v) आरोग्य विमा                        | इ) विमा नियमन व विकास प्राधिकरण |

प्रश्न 2) टीपा लिहा. (कोणतेही दोन) [10]

- अ) सागरी विमा  
ब) विमा प्रमाणपत्र  
क) आय.आर.डी.ए.  
ड) विम्याचे दावे

प्रश्न 3) अ) पारंपारिक विमा योजना आणि अपारंपारिक विमा योजना (युलीप) यातील फरक स्पष्ट करा. [8]

ब) आयुर्विमा उतरविण्याची कार्यपद्धती स्पष्ट करा. [7]

प्रश्न 4) अ) सर्वसाधारण विमा म्हणजे काय? सर्वसाधारण विम्याचे प्रकार स्पष्ट करा. [8]

ब) विमा प्रतिनिधी नियुक्तीबाबत आय.आर.डी.ए. (IRDA) ची भूमिका स्पष्ट करा. [7]



Total No. of Questions : 6]

SEAT No. :

P-1760

[Total No. Of Pages : 3

[6032]-317

S.Y.B.Com

**COMPUTER PROGRAMMING AND APPLICATION - I**  
**236-L: Web Base Application in Commerce**  
**(CBCS) (2019 Pattern) (Semester-III) (Special) (Elective-VI)**

*Time : 2½ Hours]*

*[Max. Marks : 70*

*Instructions to the candidates :*

- 1) *Q.No.1 and Q. No. 6 are compulsory.*
- 2) *Solve any Three questions from the remaining question Nos. 2,3,4 and 5.*
- 3) *Figures to the right indicate full marks.*

**Q1) a) Fill in the blanks:**

**[5]**

i) \_\_\_\_\_ is related to Internet Banking.

- |         |         |
|---------|---------|
| a) GIFT | b) REFT |
| c) IPMS | d) IMPS |

ii) Home page is the \_\_\_\_ page that website display.

- |           |          |
|-----------|----------|
| a) Second | b) First |
| c) Last   | d) Third |

iii) HTTP stands for \_\_\_\_\_.

- a) Hyperlink transfer protocol
- b) Hyper text transfer protocol
- c) Hyperlink transfer prototype
- d) Hyper text transfer prototype.

iv) Online shopping is a form of \_\_\_\_\_

- |                           |                           |
|---------------------------|---------------------------|
| a) Electronic Transaction | b) Electronic Marketing   |
| c) Electronic Commerce    | d) Electronic Advertising |

**P.T.O**



- v) <TD>...</TD> tag is used for \_\_\_\_\_
- a) Table heading
  - b) Table Records
  - c) Table row
  - d) Table column

**b) Answer in short.(any Five) [5]**

- i) Which property is used to change the space between letters of an element?
- ii) How to create a list box in HTML?
- iii) Write syntax of Java Script program.
- iv) Which <body> attribute is used to apply image as a background?
- v) MOOC stands for?
- vi) How to insert a comment in a CSS?

**Q2) Answer the following questions : [15]**

- a) What are the advantages of Java Script?
- b) Write about Google Class.
- c) Write about Internet-Banking

**Q3) Answer the following questions : [15]**

- a) Explain disadvantages of online reservation system.
- b) Write difference between client side and server side scripting.
- c) Write about different Social Media Applications?

**Q4) Answer the following questions : [15]**

- a) Write html program to create login form, use textbox, button controls for design.
- b) What are the types of CSS?
- c) What are the different attributes of <font>tag of HTML?

**Q5) Answer the following questions :** **[15]**

- a) Write about <html> Unordered list with example?
- b) Write HTML program to divide screen in to three horizontal sections and display sections with background colour as orange. white, green by using Frames.
- c) Write steps to create and join Google class using Google classroom.

**Q6) Answer the following questions :(any Three)** **[15]**

- a) Write about ASP.NET?
- b) Explain working of online shopping.
- c) What are the different form controls used to design input from using HTML.
- d) Write about M-banking.



Total No. of Questions :4]

SEAT No. :

**P1761**

[Total No. of Pages :2

[6032]-318

**S.Y.B.Com. (Vocational)**

**VOC-235 A : COMPUTER APPLICATIONS-I  
(2019 CBCS Pattern) (Semester - III)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicates full marks.*

**Q1) A) Fill in the Blanks.**

**[5]**

- a) Collection of attributes is called \_\_\_\_\_
- |            |              |
|------------|--------------|
| i) Records | ii) Fields   |
| iii) Table | iv) Relation |
- b) File is called as \_\_\_\_\_
- |                                    |  |
|------------------------------------|--|
| i) Attribute                       |  |
| ii) Tuple                          |  |
| iii) Collection of related records |  |
| iv) Index                          |  |
- c) A \_\_\_\_\_ in a table represents a relationship among a set of values.
- |           |           |
|-----------|-----------|
| i) Column | ii) Key   |
| iii) Row  | iv) Entry |
- d) Insert Command of SQL is of \_\_\_\_\_ type.
- |          |         |
|----------|---------|
| i) DDL   | ii) DCL |
| iii) DML | iv) DQL |
- e) The term attribute refers to a \_\_\_\_\_ of a table.
- |            |            |
|------------|------------|
| i) Record  | ii) Column |
| iii) Tuple | iv) Key    |

**P.T.O.**

B) Match the following: [5]

Column A	Column B
1) Power ()	a) Database Management System
2) Order by	b) Mathematical function
3) Information	c) Constraints
4) DBMS	d) To sort the data
5) Primary Key	e) Processed data

**Q2)** Write short Notes on (Any 2) [10]

- a) Data dictionary
- b) Hierarchical Database Model
- c) Select Command

**Q3)** Answer the following (Any 4) [20]

- a) Explain where clause in brief.
- b) How Database uses in businesses?
- c) Explain functions min () and max () with syntax and example.
- d) Explain Relational operators in SQL.
- e) What Entity? Explain Entity Relationship in brief.

**Q4)** Answer the following (Any 1) [10]

- a) What Normalization? Explain with example.
- b) What is Primary key and Foreign Key? Explain difference between both.



Total No. of Questions : 4]

SEAT No. :

**P1762**

[Total No. of Pages : 2

[6032]-319

**S.Y.B.Com. (Vocational)**

**235 B (VOC) : ADVERTISING AND MEDIA PLANNING**

**Advertising, Sales Promotion and Sales Management -I**

**(CBCS 2019 Pattern) (Semester - III) (Paper-III)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicates full marks.*

**Q1) A) Fill in the Blanks.**

**[5]**

- a) A "Target Group" means \_\_\_\_\_
  - i) A group of seller
  - ii) A group of buyers
  - iii) A group of products
  - iv) A group of persons to whom sales should be focused
- b) Advantage of newspaper advertising includes.
  - i) Cheaper medium
  - ii) Wide rich
  - iii) Not flexible
  - iv) Repetitions are monotonous
- c) The SECOND phase in media plan is \_\_\_\_\_.
  - i) Establishment of media objective
  - ii) Market analysis
  - iii) Evaluation and follow-up
  - iv) None of the above
- d) Advertising is an important source of revenue to \_\_\_\_\_.
  - i) Advertisers
  - ii) Public
  - iii) Government
  - iv) Media
- e) Evaluation of advertising effectiveness may aim at evaluating.
  - i) Sales effect of advertising
  - ii) Purchase effect of advertising
  - iii) Psychological effect of advertising
  - iv) None of the above

**P.T.O.**

B) Match the following: [5]

- | A                               | B                                  |
|---------------------------------|------------------------------------|
| a) Display in retail outlet     | i) Print Media                     |
| b) Memory test, recall test     | ii) Point of sale                  |
| c) Space is sold for this media | iii) Eye-camera test               |
| d) Exchange offer               | iv) Technique of sales promotion   |
| e) It measures viewing behavior | v) Post-testing method of audience |

**Q2)** Short Notes on (Any 2): [10]

- a) Write a note on future of advertising in India.
- b) Components of media plan
- c) Target Market
- d) Need of measuring advertising effectiveness.

**Q3)** Answer the following Questions (Any 4) [20]

- a) Explain importance of advertising planning
- b) Explain role of advertising in promotion mix.
- c) What do you mean by media planning?
- d) Write advantages of Print media.
- e) Write a note on target market and target audience.
- f) Pre-testing methods of measuring ad-effectiveness.

**Q4)** Answer the following (Any 1): [10]

- a) Write in detail the 'Working of ad-agency.
- b) Explain factors to be considered while selecting advertising media.



Total No. of Questions : 5]

SEAT No. :

**P3883**

[Total No. of Pages : 3

**[6032]-320**

**S.Y. B.Com.**

**TAX PROCEDURE AND PRACTICES - I**

**Income Tax**

**(2019 CBCS Pattern) (Semester - III) (235(C)VOC) (Paper - III)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *Q1 and Q2 is compulsory.*
- 2) *Solve any Q2 from questions 3, 4 and Q5.*
- 3) *Use of Calculator is allowed.*
- 4) *Figures to the right indicate full marks.*

**Q1) A) State true or false (any 5) [5]**

- a) Bad debts are deductible under section 36(1) (v).
- b) Transfer of asset does not includes exchange and relinquishment of asset.
- c) Maximum deduction under section 80C is Rs. 50,000.
- d) Salary received by Members of Parliament is taxable under the head income from Salary.
- e) Maximum deduction on interest on saving account to normal individual is Rs. 20,000.
- f) Deduction for donation is deductible under section 80G.

**B) Fill in the blanks (any 5) [5]**

- a) Tax audit is applicable in case of business if gross turnover exceeds \_\_\_\_\_.  
(Rs. 50,00,000, Rs. 40,00,000, Rs. 20,00,000, None of the above)
- b) Basis of charge of business income is \_\_\_\_\_.  
(Section 29, Section 30, Section 28, Section 32)
- c) Capital asset is defined under following section \_\_\_\_\_.  
(Section 2(10), Section 2(11), Section 2 (14), Section 2(15)
- d) Senior citizen who is \_\_\_\_\_ Year.  
(60 and above, 70 and above, 50 and above, None of the above)

***P.T.O.***

- e) Deduction for repayment of education loan is permissible under \_\_\_\_\_.  
(Section 80G, Section 80E, Section 80GG, Section 80CCA)
- f) Basic exemption limit for HUF is \_\_\_\_\_.  
(Rs. 1,50,000, Rs. 2,50,000, Rs. 1,00,000, Rs. 2,00,000)

**Q2) Write short notes on (Any 2) [10]**

- Short Term capital asset
- Deduction for medical insurance premium
- Income from other sources
- Deduction U/S. 80TTA

**Q3) The following is the Profit and Loss account of Mahesh, Nagpur for the Financial Year ending 31-3-2023. [15]**

Particulars	Amount	Particulars	Amount
To Salary	14,60,000	By Gross Profit	36,30,000
To Rent and taxes	1,60,000	By Commission	1,42,000
To Commission	1,16,000	By Sundry receipts	14,200
To Advertisement	1,15,000	By Interest on FD (Personal)	1,35,000
To Reserve for future losses	68,000	By Gift from friend	12,900
To Depreciation	1,50,000		
To Legal expenses	12,000		
To Conveyance	18,400		
To Stationery (paid in cash)	1,15,200		
To Bonus	2,16,000		
To contribution to RPF	1,12,500		
To Interest on capital	2,03,000		
To Net profit	11,88,000		
Total	39,34,100	Total	39,34,100



Additional Information:-

- a) Depreciation allowable under Income Tax Rule is amounted to Rs. 1,30,000.
- b) Rent and taxes includes Rs. 15,000 as property tax on residential house of Mr. Mahesh.
- c) Advertisement includes Rs. 1,12,000 as the cost of permanent Signboard fixed on the premises.
- d) Sundry receipts Rs. 14,000 are in respect of recovery of personal loan given to a friend of Mr. Mahesh.
- e) Contribution by the employer to RPF due on 31-3-2023 Rs. 14,000 was deposited on 20-6-2023.

You are required to compute his taxable income from business for the A.Y. 2023-24.

**Q4)** During the Previous Year 2021-22, Mr. Rajesh sells the following capital assets: [15]

Asset	Sale proceeds	Cost of Acquisition	Year of Acquisition	Fair value as on 1-4-2001
Land	Rs. 4,75,00,000	Rs. 28,50,000	1990	Rs. 1,22,00,000
Gold	Rs. 20,86,000	Rs. 2,70,000	1995	Rs. 10,26,000
Listed debenture	Rs. 2,57,000	Rs. 1,75,000	1996	Rs. 1,70,000

Compute the Taxable capital gain of Mr. Rajesh for the Assessment Year 2023-24 CII for 2001-02 - 100, CII for 2022-23 - 331

**Q5)** Explain in detail with example any 5 deductions under chapter VIA of Income tax Act. [15]



Total No. of Questions : 3]

SEAT No. :

P-1763

[Total No. of Pages : 2

[6032]-321

**S.Y. B.Com. (Vocational - IV)**

**Voc - 236(A) : COMPUTER APPLICATIONS - II**  
**(2019 Pattern) (CBCS) (Semester - III)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates :*

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Draw a neat labeled diagram wherever necessary.*

**Q1) A) Fill in the blanks :**

**[5]**

- i) Which of the following is not a phase of the SDLC (Software Development Life Cycle)
  - a) Implementation
  - b) Planning
  - c) Review
  - d) Analysis
- ii) What is the use of Data Flow Diagram
  - a) To depict the system inputs and outputs
  - b) To illustrate the system architecture
  - c) To illustrate the system processes
  - d) To depict the system data and relationships
- iii) The purpose of form is \_\_\_\_\_.
  - a) to convey or collect information
  - b) store information
  - c) add information in database
  - d) design database

**P.T.O.**

- iv) The inter connections and interactions between the subsystems are termed as \_\_\_\_\_.
- a) Environment                      b) Interface  
c) Chain                                d) Boundary
- v) A \_\_\_\_\_ is documentation that supports data flow diagrams.
- a) Data Flow Chart                  b) Data Element  
c) Data Structure                    d) Data Dictionary

B) State whether the following statements are True or False :                      [5]

- i) A systems development methodology is a formal approach to the system development process that defines a set of activities and methods for a system.
- ii) Flow of information in an organization is always vertical.
- iii) Maintenance is characteristics of a system.
- iv) Decision table is used for System Analysis.
- v) Input Design involves capturing of data as well as inputting it to the computer.

**Q2)** Solve the following questions any Four (out of Five) :                      [20]

- a) Write a note on General Model of a System.
- b) Explain in brief feasibility study.
- c) Draw and explain the symbols of Data Flow Diagram.
- d) State any four fact finding techniques.
- e) Explain briefly Output Design.

**Q3)** Write a short not on following any Two (out of Three) :                      [20]

- a) E-R Diagram
- b) Spiral Model
- c) General Model of a System



Total No. of Questions : 4]

SEAT No. :

P-1764

[Total No. of Pages : 2

[6032]-322

S.Y. B.Com. (Vocational)

**236(B) VOC : PERSONAL SELLING AND SALESMANSHIP**

**Advertising, Sales Promotion and Sales Management - II**

**(2019 Pattern) (Semester - III) (Paper - IV)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to right indicate full marks.*

**Q1) A) Fill in the blanks**

**[5]**

- i) It is the blend of all marketing efforts.
  - a) product life cycle
  - b) Marketing Mix
  - c) product development cycle
  - d) Branding
- ii) Good Health is \_\_\_\_\_ quality of salesman.
  - a) Easy
  - b) Character
  - c) Mental
  - d) Physical
- iii) It creates relation between customer and company.
  - a) Personal selling
  - b) Advertising
  - c) Marketing
  - d) Prospecting
- iv) When customers are divided as per density of population it is \_\_\_\_\_ Segmentation
  - a) Geographic
  - b) Selling motives
  - c) Demographic
  - d) Quantum
- v) When customers are divided as per life style it is called as \_\_\_\_\_.
  - a) Benefit
  - b) Volume
  - c) Demographic
  - d) Geographic

**P.T.O.**

- B) Match the pair [5]
- |                             |                        |
|-----------------------------|------------------------|
| a) Behavioural              | 1) Toothpaste Brand    |
| b) Honesty                  | 2) market segmentation |
| c) Travelling               | 3) Quality of salesman |
| d) Suggestions to customers | 4) Type of salesperson |
| e) Colgate                  | 5) Duty of salesperson |

- Q2)** Write short note on (any 2) : [10]
- a) Place Mix.
  - b) Advantages of personal selling.
  - c) Meaning and concept of Market segmentation.
  - d) Promotion Mix.

- Q3)** Answer the following (any 4) : [20]
- a) Product Mix
  - b) Objectives of personal selling
  - c) Basis of market segmentation
  - d) Product classification
  - e) Branding
  - f) Disadvantages of personal selling

- Q4)** Answer the following ( any 1) : [10]
- a) State and explain qualities of successful salesman.
  - b) State and explain various types of sales persons.

**x      x      x**

Total No. of Questions : 4]

SEAT No. :

P-3184

[Total No. of Pages : 3

[6032]-323

S.Y. B.Com. (Vocational)

**236(C) VOC : TAX PROCEDURE & PRACTICES - II**

**Goods & Services Tax and Profession Tax**

**(2019 Pattern) (CBCS) (Semester - III) (Paper - II)**

*Time : 2½ Hours]*

*[Max. Marks : 50*

*Instructions to the candidates:*

- 1) *All questions are compulsory.*
- 2) *Figures to the right side indicate full marks.*

**Q1) A) State whether the following statement is TRUE or FALSE [5]**

- i) GST has subsumed the central excise duty.
- ii) Services Imported by SEZ units for authorized operations are exempt from IGST.
- iii) Supply of services having place of supply in Nepal, against payment in Indian Rupees, is taxable under GST.
- iv) Armed force members are not exempt from payment of profession tax.
- v) Supplies made with or without consideration are covered under the scope of supply.

**B) Choose appropriate answer (Any Five) : [5]**

- i) GST was introduced in India with effect from \_\_\_\_\_.
- a) 1<sup>st</sup> June 2017
- b) 1<sup>st</sup> June 2018
- c) 1<sup>st</sup> July 2017
- d) 1<sup>st</sup> April 2017

**P.T.O.**

- ii) What are the factors differentiating composite supply & mixed supply?
- a) Nature of bundling                      b) Existence of principal supply  
c) Both (a & b)                                d) Rates of Supply
- iii) In case of composite supply, the tax rate is applicable on \_\_\_\_\_
- a) Principal supply                            b) Respective supply  
c) Ancillary supply                            d) Respective + Ancillary Supplies
- iv) Every enrolled person shall pay the profession tax within the period of \_\_\_\_\_ from the date of enrolment in the first year.
- a) One Month                                    b) Two Months  
c) Three Months                                d) Six Months
- v) Every registered employer shall furnish a return in \_\_\_\_\_ under Profession Tax.
- a) Form I-B                                      b) Form II-B  
c) Form III-B                                    d) Form III-C
- vi) The payment of profession tax should be made in Challan Form No \_\_\_\_\_, before uploading the return.
- a) MTR-2                                        b) MTR-7  
c) MTR-6                                        d) MTR-6C

**Q2) Write Short Notes (Any Two) :**

**[10]**

- a) Aggregate turnover under GST.  
b) Time of supply in case of mixed supplies.  
c) Value of token or voucher [Rule 32(6)].  
d) Levy of profession tax.

**Q3)** Answer the following questions (Any Four) :

**[20]**

- a) Who is Pure Agent?
- b) Whether a supplier of services is eligible to pay tax under the composition scheme? Explain.
- c) What are the rules for switching over from composition Scheme?
- d) What are the provisions of Registration under profession tax and tax on employees?
- e) What is the threshold limit for opting for a composition scheme?
- f) What will be the time of supply of goods, in case of forward charge?

**Q4)** Answer any One of the following questions :

**[10]**

- a) Which are the benefits of availing Composition Scheme?
- b) What will be the value of the supply of a person dealing in second-hand goods?

**x x x**



Total No. of Questions : 5]

SEAT No. :

**P1765**

[Total No. of Pages : 4

[6032]-324

**S.Y.B. Com. /B.A./B. C.A./B.Sc. (Comp.Sci.)/B. Sc./ Biotech./  
Animation**

**AECC - 1 ENVIRONMENTAL AWARENESS  
(2019 Pattern) (Semester - III) (239)**

*Time : 2 Hours]*

*[Max. Marks : 35*

*Instructions to the candidates:*

- 1) *Question 1 is compulsory.*
- 2) *Solve any Three questions from Question No.2 to Question No.5.*
- 3) *Question No. 2 to Question No.5 carry equal marks*

**Q1)** Attempt any FIVE of the following

- a) Define Biodiversity. [1]
- b) What is Ecosystem? [1]
- c) What is Genetic diversity? [1]
- d) What is Soil erosion? [1]
- e) What is Habitat loss? [1]
- f) What is flood? [1]

**Q2)** Answer the following. [6]

- a) Explain Forest Ecosystem
- b) Write note on land Degradation. [4]

**Q3)** Answer the following.

- a) Describe poaching of wildlife [6]
- b) Write note on Ex-situ conservation of biodiversity [4]

**P.T.O.**

**Q4)** Answer the following.

- a) What are various Threats of Biodiversity ? [6]
- b) What are Ecological benefits of Biodiversity ? [4]

**Q5)** Write a short note on Any Four of the following.

- a) Biodiversity Hotspots [2½]
- b) Species Biodiversity [2½]
- c) Grassland Ecosystem [2½]
- d) Renewable Energy sources [2½]
- e) Deforestation [2½]
- f) Aquatic Ecosystem [2½]



Total No. of Questions : 5]

**P1765**

[6032]-324

**S.Y.B. Com. /B.A./B. C.A./B.Sc. (Comp.Sci.)/B. Sc./ Biotech./  
Animation**

**AECC - 1 ENVIRONMENTAL AWARENESS**

**(2019 Pattern) (Semester - III) (239)**

**(मराठी रूपांतर)**

वेळ : 2 तास]

[एकूण गुण : 35

- सूचना :-
- 1) प्रश्न 1 अनिवार्य आहे.
  - 2) प्रश्न क्रमांक मधील कोणतेही तीन प्रश्न सोडवा. 2 ते प्रश्न क्र. 5
  - 3) प्रश्न क्र. 2 ते प्रश्न क्र. 5 समान गुण आहेत.

**प्र.1)** खालीलपैकी कोणतेही पाच प्रश्न सोडवा.

- अ) जैवविविधतेची व्याख्या करा. [1]
- ब) परिसंस्था म्हणजे काय? [1]
- क) अनुवांशिक विविधता म्हणजे काय? [1]
- ड) मातीची धूप म्हणजे काय? [1]
- इ) आधीवास हानी म्हणजे काय? [1]
- फ) पूर म्हणजे काय? [1]

**प्र.2)** खालील प्रश्नांची उत्तरे द्या.

- अ) वन परिसंस्था स्पष्ट करा. [6]
- ब) जमिनीच्या ज्हासावर नोंद लिहा. [4]

**प्र.3)** खालील प्रश्नांची उत्तरे द्या.

- अ) वन्यजीवातील शिकारीचे वर्णन करा. [6]
- ब) जैवविविधतेच्या एक्स सीटू संवर्धनावर टीप लिहा. [4]

प्र.4) खालील प्रश्नांची उत्तरे द्या.

- अ) जैवविविधतेवर विविध धोके काय आहेत? [6]
- ब) जैवविविधतेचे पर्यावरणीय फायदे काय आहेत? [4]

प्र.5) खालीलपैकी कोणत्याही चारवर एक छोटी टीप लिहा.

- अ) जैवविविधता हॉटस्पॉट [2½]
- ब) प्रजाती जैवविविधता [2½]
- क) गवताळ प्रदेश परिसंस्था [2½]
- ड) अक्षय ऊर्जा स्रोत [2½]
- इ) जंगळतोड [2½]
- फ) जलीय परिसंस्था [2½]

\* \* \*